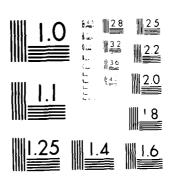
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NAVAL POSTGRADUATE SCHOOL Monterey, California



THESIS



THE AGGREGATION OF POPULATION GROUPS
TO IMPROVE THE PREDICTABILITY OF
MARINE CORPS OFFICER ATTRITION ESTIMATION

by

Randall W. Larsen

December 1987

Thesis Advisor:

Robert R. Read

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estimation methods associated with the development of an officer attrition rate generator.

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The Aggregation of Population Groups to Improve the Predictability of Marine Corps Attrition Estimation

by

Randall W. Larsen Captain, United States Marine Corps B.S., Iowa State University, 1976



Submitted in partial fulfillment of the requirements for the degree of

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THESIS DISCLAIMER

The reader is cautioned that computer programs developed in this research may not have been exercised for all cases of interest. While every effort has been made, within the time available, to ensure that the programs are free of putational and logic errors, they cannot be considered validated. Any application of these programs without additional verification is at the risk of the user.

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I. <u>INTRODUCTION</u>

A. GENERAL

The purpose of this research is to enhance the predictability of Marine Corps officer attrition estimation. This paper is in support of a large, on-going effort concerning manpower model development and system integration under the broad title of Officer Planning and Utilization System (OPUS). Defense Systems Associates, Inc. (DSAI), Rockville, Maryland, is the contracted system developer of OPUS. The Navy Personnel Research and Development Center (NPRDC), San Diego, California, aided by Professor R.R. Read, Naval Postgraduate School, Monterey, California, is developing an officer attrition rate generator integral to OPUS. This thesis is conducted in conjunction with the work of NPRDC and Professor Read.

B. BACKGROUND

The United States Marine Corps officer corps is a hierarchical force of approximately 20,000 men and women. Marine Corps officer manpower planners are tasked with forecasting accessions, losses and promotions in order to meet present and anticipated personnel demands.

In military manpower planning models, personnel flows are generally the result of vacancies created within the system. For the most part, vacancies are the result of

losses. Losses in the rank hierarchy prompt promotions. Vacancies also create needs for accessions to replenish desired total force levels. As promotions and accessions are directly associated with losses, both are dependent on accurate loss forecasting. Underestimating losses can result in too few accessions, too few promotions, and ultimately may affect mission readiness. Overestimating losses can lead to too many accessions, underutilization of personnel, delays in promotion, and potential cost overruns.

The manpower planners of the Marine Corps manage and organize officers based on rank and military occupational specialty (MOS). As such, losses must be anticipated for each rank category and MOS. In order to project comprehensively the effects of attrition on the total force structure, losses are categorized by type and several descriptive variables associated with officer attrition behavior. The definition and discussion of the loss types and descriptive classifications are provided in Section D of this chapter.

When the various loss categories and all the defined descriptive variables are considered simultaneously in a multidimensional array, the number of potential individual cells exceeds four billion. As the officer population barely exceeds 20,000, the vast majority of the cells are unoccupied for either structural or sampling reasons. An example of an unoccupied cell due to structural reasons

would be a cell identifying lieutenant colonels, of any particular specialty, with six years of commissioned service. Such officers do not exist. Structurally zero inventories may be considered permanent conditions.

An unoccupied cell described as a sampling zero occurs due to chance and is not necessarily a permanent condition. In such a case a particular rank, MOS, and YCS combination may not exist during a particular year. This condition may change the following year as a result of promotions, accumulating YCS, or change of MOS.

The situation of sparse data over a large number of cells makes the task of accurate empirical rate estimation difficult. Small populations of characteristically limited and sporadic data lead to statistical instability, which in turn aggravates the rate forecasting problem [Ref. 1:p. 13; Ref. 2:p. 10; Ref. 3:p. 2]. This situation has been referred to as the "small cell problem" [Ref. 2:p. 10].

Presently, a highly comprehensive modeling system is being developed to predict future states of the officer force structure. This system, OPUS, is a computer-based planning tool reliant on predicted loss rates and target strength requirements [Ref. 4:pp. 2-1--2-59]. The Marine Corps Officer Rate Projector (MCORP) is the source of loss rate forecasts [Ref. 5:pp. 1-1--1-6]. Within MCORP, a computer program algorithm provides an automated calculation to meet certain computational requirements of the loss rate

forecasting system and represents the current solution to the small cell problem.

C. RESEARCH QUESTION

The primary research question is how to aggregate low inventory, officer categories (small cells) into sets of homogeneous attrition behavior in order to enhance forecasting techniques of developing manpower planning The solution must be a dynamic scheme in which models. small cells are aggregated in response to user designated minimum inventory thresholds. More, the methodology must reflect a versatile and flexible nature adaptive to changing conditions and the needs of manpower planners. research effort will group officers of similar rank, years commissioned service, and occupational specialty, stressing similarity of historical loss rates.

Subsidiary research questions include first, what features constitute a small cell and which categories represent small cells? Secondly, which small cells exhibit similar loss rate behavior? Finally, how can the aggregation of small cells be accomplished in order to meet the needs of Marine Corps planners and developing manpower models?

D. KEY TERMS

The terms <u>loss</u> and <u>attrition</u> will be used interchangeably. Losses and loss rates describe the flow of

officers from particular cells characterized by MOS, YCS, rank, etc. Flows may be from one cell to another within the Marine Corps or from a cell directly to the civilian labor market. Flows within the Marine Corps represent a loss only to the former cell not to the Service. Movement due to promotion, accumulation of service time, or changes of MOS are examples. Officers exiting a cell to the civilian labor force constitute an inventory loss to the Marine Corps. This project will focus on the attrition and the attrition rates of those leaving the Service.

The following terms will be used frequently in this analysis within the narrow context of Marine Corps officer manpower management:

- <u>Accession</u>--Accession refers to the commissioning of a new officer into the Marine Corps.
- Attrition -- Attrition is the loss of an officer from the Service.
- Failed Select--Failed Select describes an officer not selected for promotion from either within or above the promotion zone. A lieutenant or captain who twice fails to be selected for promotion to a fixed rank must leave the Service. A major, lieutenant colonel, or colonel who twice fails to be selected for promotion to the next rank is limited to active service of 20, 26, or 30 years respectively.
- MCORP (Marine Corps Officer Rate Projector) -- MCORP is an interactive software system which calculates Marine Corps officer loss rates based on historical attrition data.
- LOS (Length of Service) -- LOS refers to the cumulative number of years served since date of service entry.
- MOS (Military Occupational Specialty) -- MOS is a four-digit code identifying specific, skill-related classifications of Marines.

- OPUS (Officer Planning and Utilization System) -- OPUS is a set of comprehensive computer-based models designed to support the data processing and forecasting requirements of Marine Corps officer planners.
- Regular Officer -- A regular officer is an officer designated for long-term active duty, whose Service longevity is limited only by continued promotion and the statutory limits of service.
- Reserve Officer--A reserve officer is an officer designated to a fixed length of service. Such an officer may or may not be on active duty.
- YCS (Years of Commissioned Service) -- YCS refers to the cumulative number of years served since date of commissioning.

In Table 1 is found a general description of the existing officer classification system and the extent of the classification alternatives. Appendix A offers a detailed explanation of all classifications within the data format.

E. SCOPE OF THE THESIS

For the stated purpose of this project, research will be limited to active duty, unrestricted, officers from the rank of second lieutenant to colonel. The management of inactive duty officers (inactive duty reservists and retirees) is sufficiently different to be excluded from OPUS and therefore of little relevance to this study. Limited duty officers (LDOs) are addressed separately in OPUS due to their unique career paths and characteristics of service; thus, this category will not be included in this thesis. Finally, the Marine Corps general officers (flag-rank) and warrant officers will not be discussed in this research project. General officers are an extremely small component

TABLE 1
OFFICER CLASSIFICATIONS

<u>Designation</u>	<u>Description</u>	<u>Alternatives</u>
LOSS	Retirement, Release, Discharge, Resignation, and Other.	5
RANK	Warrant Officer to Colonel. Differentiated further as to restricted or unrestricted and Failed-Select or Nonfailed Select.	d 21
MOS	Military Occupational Specialty. This category may be of further expanded by considering Secondary and Additional MOSs.	140+
YCS	Years of Commissioned Service. One to 31 plus.	31
SE	Source of Entry	14
sc	Service Component: Regular, Reserve to Regular, and Reserve Service	3
SS	Service School Completion	7
SEX	Sex	2
RACE	White, Black, Hispanic and Other	4
EDUC	Educational Attainment: Non college grad, Four-year degree, Masters Degree, and Doctorate	4

of the total force structure, with required management taking place at the highest Service level. The warrant officers represent a narrowly defined population associated with limited MOSs linked to the LDO categories and, as a group, have exhibited strong statistical stability in attrition behavior.

F. ORGANIZATION

In Chapter II a synopsis is presented of previous research pertinent to this thesis. In Chapter II is also provided a brief review of the theoretical and operational literature relevant to the research effort.

The structure and content of the utilized data bases are explained in Chapter III.

Chapter IV is begun with an explanation of the existing methodology for small cell aggregation within MCORP. The rationale is then given for the selection of cluster analysis in solving the small cell problem. Finally, the concepts and characteristics of the chosen technique are detailed.

The discussion in Chapter V describes the specific application of the clustering procedure to the research problem as well as the validation and analysis of the results.

Chapter VI presents the thesis summary and recommendations for ultimate application and maintenance of the improved methodology in the Marine Corps manpower planning system.

The appendices contain various details of interest to the reader desiring a more thorough explanation or

background on data format, applied computer programs, related cluster criterion testing, and other supporting material.

II. LITERATURE REVIEW

A. PRIOR STUDIES

This project should be recognized as a logical continuation of recent work done by Majors D.D. Tucker, USMC, and J.R. Robinson, USMC, and Colonel Amin Elseramegy, Egyptian Air Force, in their separate theses, at the Naval Postgraduate School.

September 1985 thesis, his Tucker [Ref. 1] demonstrated the application of statistical shrinkage type parameter estimation techniques to the problem of small cells. His results were promising, though exploratory. of the major results was the identification of inadequate aggregation methods used by the existing modeling He felt his work was handicapped by the lack of system. homogeneity of loss rates and the instability of aggregated attrition behavior. To thoroughly test his sophisticated shrinkage estimation schemes, and ultimately to apply them, meaningful and well-behaved empirical attrition rates need to be achieved.

Elseramegy [Ref. 6], completed his thesis work on the "CART Program: The Implementation of the Classification and Regression Tree Resubstitution Implementation Application" in December 1985. A goal of his thesis was to apply the CART program to the existing forecasting methods of Marine

Corps officer attrition rates. Ultimately the program proved too difficult for effective use and suffered structural limitations when dealing with cells of potentially widely varying inventories.

Robinson's March 1986 [Ref. 2] thesis, "Limited Translation Shrinkage Estimation of Loss Rates in Marine Corps Manpower Models," was a direct follow-on to Tucker's work. He tested and compared various statistical estimation techniques for the generation of attrition rates. Again, his results revealed the inadequacies of existing officer category aggregations.

Other useful background literature included studies and reports of U.S. Navy issues closely related to this thesis. The work of Siegel [Ref. 7] at NPRDC, describes the seven year attrition rate and forecasting methods used by the Navy. His report describes the Officer Retention Forecast Model (ORFM) and illustrates its capabilities.

A second study done by Bres and Row [Ref. 8] discusses time series-based forecasting techniques used with great success by the Navy in forecasting loss rates within the unrestricted line officer community.

Finally, work by Butterworth and Milch [Ref. 3] presents valuable insight to hierarchical aggregation applications as applied to Navy enlisted ratings.

B. OPERATIONAL AND THEORETICAL BACKGROUND

As this thesis requires a functional knowledge of current and future Marine Corps manpower models the following literature provides necessary operational background.

In the "Functional Description for the Development of the Officer Planning and Utilization System (OPUS)" produced by DSAI [Ref. 4], is provided a written description from the developer to the Marine Corps on the OPUS project. It includes performance requirements of the various models, preliminary design strategies, and user inputs.

The "User's Manual for the Officer Rate Generator," by DSAI [Ref. 9], provides the reader with information necessary for effective use of the officer loss rate generator.

In "System Design for the Marine Corps Officer Rate Projector (MCORP)" by NPRDC [Ref. 5], the MCORP system is discussed in general terms based on operational objectives and design.

The "OPUS--System Specification" by DSAI [Ref. 20] provides a detailed definition of the functions of the Year-Group and Steady-State Promotion models of OPUS.

In "OPUS--System Specification for Optimum Officer Force Model" by DSAI [Ref. 11], an in-depth definition of the functions of the Optimum Force Model and the interfacing

techniques for use with other systems and programs are provided.

The "OPUS--System Specifications for Officer Population Simulation" by DSAI [Ref. 12] defines the functions and details for interfacing the Officer Population Simulator with the planning models of OPUS.

In the "Users Manual for the Officer Planning and Utility System (OPUS)" DSAI [Ref. 13] provides application information for the recently developed Steady-State Promotion and Year-Group models.

A group of textual references address the theoretical concepts as well as the relevant statistical and modeling techniques. These include Bartholomew and Forbes' Statistical Techniques for Manpower Planning [Ref. 14]; Berenson, Levine, and Goldstein's Intermediate Statistical Methods and Applications [Ref. 15]; and Grinold and Marshall's Manpower Planning Models [Ref. 16].

In his classical work on the subject, Johnson [Ref. 17] describes the classical theory and nature of hierarchical clustering as well as illustrative examples of pertinence to this thesis. Further description, discussion and application of cluster analysis techniques and algorithms were provided by Anderberg, <u>Cluster Analysis for Applications</u> [Ref. 18]; Lorr, <u>Cluster Analysis for Social Scientists</u> [Ref. 19]; and Norusis, <u>SPSSX--Advanced Statistical Guide</u> [Ref. 20].

III. DATA BASE

A. GENERAL

The key data base for this analysis is a summary data file designed and compiled by personnel of NPRDC. The summary data file was created from two Marine Corps files: the Headquarters Master File (HMF) and the Quarterly Statistical Transaction File (STATS).

The HMF is the primary source of data for historical officer inventories. September 30 (end of fiscal year) "snapshots," from 1977 to 1986, are used to produce these inventories. The STATS provides input for the generation of historical losses. The two files are merged and sorted to create counts and inventories of all Marine Corps officers of the ten year period [Ref. 5:pp. 2-4--2-22].

The summary data file separates the individual records according to the unique characteristics of MOS, LOS, rank and loss type combinations. The data format is presented in Appendix A.

The summary data file contains a total summary of the actual officer inventory and loss counts of each combination of variable characteristics descriptive of existing officers, by fiscal year. Appendix B provides an example of raw data from the summary data file. The data file is a

direct access file accessible via the Conversational Monitoring System (CMS).

Additionally, the MCORP model, using a flexible multiple-diskette version of the summary data file, allows rapid access to historical inventories and user-weighted loss forecasts through microcomputer application. The MCORP model is capable of generating output in several convenient report formats: Groups by Year, Groups by YCS, and Grade by YCS.

The Defense Manpower Data Center (DMDC), Monterey, California, provided a third source of officer inventory and attrition data. These Defense Department data are essentially similar to those in the summary data file and as a result afford an additional reference resource and an excellent basis for input and output comparisons.

IV. CURRENT SYSTEM AND PRESENTATION OF NEW CONCEPT

A. CURRENT SYSTEM

The historic loss rate calculation is essential to the successful application of the manpower models as emphasized by Barholomew and Forbes [Ref. 14] and Grinold and Marshall [Ref. 16]. Loss rates for OPUS are generated by MCORP from data found in the summary data file. It is the calculation of these loss rates that is hampered by low officer inventories within specific cells, i.e., the small cell problem.

The current approach to answering the small cell problem is termed the "Small Cell Override Methodology" [Ref. 5:pp. 3-10--3-11,H-1]. The goal of the override methodology is to expand the inventories of categories with small populations to avoid over- and under-estimating attrition patterns due to low denominator ratios. As an example, the loss rate resulting from the retirement of one officer during a period, from a population of three (small cell) probably yields a poor base from which to estimate attrition behavior for that group.

Though the data base contains the inventories of ten years, the dynamic nature of officer manpower flows requires that rates reflect current trends as well as long-termed historical attrition. The present procedure is a prototype.

It is acknowledged by user and developer as an interim, ad hoc process based upon perceived officer attrition similarities along traditional classification structures. The specific need for refinement in the small cell aggregation methodology has been demonstrated in the preceding attrition estimation improvement research of Tucker [Ref. 1] and Robinson [Ref. 2].

At present, annual, and even quarterly, loss rate calculations are insufficient to meet the acceptable forecasting tolerances required of the officer manpower planners. Forecasting errors of between 50 and 100 cases occur. The impact such errors have when reconciled with legislated strength authorizations is significant and costly.

With recent emphasis on large scale officer reductions, monthly forecasts are becoming common management requirements. The estimating difficulties encountered with small <u>annual</u> categorical loss inventories are multiplied when faced with <u>monthly</u> estimation demands.

Presently, MCORP offers the user alternative selections of small cell population minimums. Cell inventory specifications are available from one to 50, with a default inventory threshold of 30 cases. This requires that the cell population exceed the specified minimum number of cases. If the cell inventory fails to meet the threshold requirement, the small cell override methodology activates.

A hierarchical series of cellular expansions takes place until the required population is reached. The following paragraphs provide a verbal explanation of the small cell expansion.

1. Test One

Under this test, the single cell is expanded laterally, across YCS, in a stepwise fashion, potentially to include all YCSs¹. MOS, RANK, and all other variables are unchanged. If this test fails to reach the threshold inventory, then proceed to Test Two.

2. Test Two

With Test Two the single cell is expanded to include all MOSs in the operational MOS Group of the designated MOS. See Table 2 for a description of the traditional MOS groups. YCS, RANK, and all other variables are unchanged. If this test fails to reach the threshold inventory, then proceed to Test Three.

3. Test Three

Using Test Three the single cell is expanded to include all MOSs in its group and YCSs are expanded laterally, in a stepwise fashion, potentially to include all YCSs. RANK and all other variables are unchanged. If this

¹Year 20 is a barrier to YCS expansion from either direction, due to the retirement eligibility. The 20-year YCS is recognized as an obvious boundary of change in loss behavior.

TABLE 2
TRADITIONAL MOS GROUPS

Group Name	MOS						
COMBAT	0302						
COM/SUPP	0802	1302	1802	1803			
COM/SERV	0180 3402	0202 3415	0402 3502	2502 4002	2602 4302	3002 5803	3060
HELO	7562	7563	7564	7565	7566		
TACAIR	7501 7545	7508 7556	7509 7557	7511 7576	7522	7523	7543
NFO	7583	7585	7586	7588			
AIR/GRD	6002	7204	7208	7210	7820		
LAWYER	4402						
ALLOTHER	0101 0401 1360 2120 2810 3302 4006 5502 6004 7301 7540 7584 9906	0160 0430 1390 2125 2830 3402 4010 5505 6007 7330 7542 7587 9907	0170 0801 1402 2305 3001 3406 4130 5702 6302 7380 7550 7597 9908	0201 0803 1502 2501 3010 3410 4301 5910 6502 7500 7560 7598 9914	0205 1120 1801 2601 3050 3501 4401 5950 6802 7510 7575 7599 9925	0210 1301 2101 2802 3070 3510 4430 5970 7002 7520 7580 9901	0301 1310 2110 2805 3102 4001 4602 6001 7201 7521 7581 9904

test fails to reach the threshold inventory, then proceed to Test Four.

4. <u>Test Four</u>

Under Test Four the single cell is expanded to include <u>all MOSs.</u> YCS, RANK, and all other variables are

unchanged. If this test fails to reach the threshold inventory, then proceed to Test Five.

5. Test Five

With Test Five the single cell is expanded to include <u>all</u> MOSs, <u>and</u> YCSs are expanded laterally in a stepwise fashion, potentially to include all YCSs. RANK and all other variables are unchanged.

The current small cell aggregation methodology implies several troublesome assumptions. Test 1 expands cells across YCS. The procedure acknowledges the 20-year mark as the single truncation point for significant changes in YCS-based loss behavior. However, in recent years, losses of Marine Corps captains, for example, has taken place over the span of 12 separate YCSs without crossing the 20-year barrier. To assume homogeneous behavior of similarly categorized officers across a broad range of career experience and maturity does not jibe with true attrition rate relationships.

Exploratory clustering of loss rates by YCS for each rank has produced consistent empirical evidence supporting the contention that wide ranges in attrition behavior do occur within classifications based on rank and MOS. Bartholomew and Forbes [Ref. 14:pp. 12-16] discuss the matter of the influence of length of service on attrition rates in more detail.

With the present override, small cells are expanded across MOSs within functionally defined MOS groups in Test This test assumes similar loss behavior among officers in the groups described in Table 1. Do pilots of different fixed-wing aircraft types, group TACAIR, exhibit homogeneous attrition rates? One might expect the job opportunities with civilian airlines to vary between pilots of KC-130 propeller-driven refuelers and pilots of F/A-18 fighter/attack airplanes. Similarly, in the COM/SERV group, highly trained, data systems officers (MOS 4002), with talents readily transferable to the civilian labor market, are aggregated with officers possessing more military specific skills of the intelligence community (MOS 0202). finally, the gross aggregation of the ALLOTHER category combines such diverse groups as basic infantry officers (MOS 0301), disbursing officers (MOS 3402), and student judge advocates (Juris Doctorate in hand, MOS 4401). Though the MOSs in this group tend to be generally rank or YCS specific, loss rates may show excessive heterogeneity in cases where non-MOS categories coincide over diverse occupational specialties.

Test 3 expands cells to include commonly classified officers across all MOSs and YCSs. This aggregation can be characterized as potentially sharing the same assumption weaknesses as the previous stages of the override methodology.

Small cell expansion in Test 4 and Test 5 includes the loss inventories of all MOSs and, in Test 5, all YCSs as well. Though these levels in the hierarchy are infrequently exercised, there appears little theoretical basis to assume that the results of such ranging aggregation might generate particularly homogeneous groups of loss rate behavior.

B. AGGREGATION BY CLUSTER ANALYSIS

This aggregation methodology is proposed in support of an empirical Bayes officer attrition rate estimation scheme under development by Professor R.R. Read. Such schemes utilize the currently popular shrinkage type parameter estimation methods recently researched by Tucker [Ref. 1] and Robinson [Ref. 2].

Statistical methods of this category "shrink" groups of empirical cell rates toward a grand mean. Aggregate rate shrinkage enhances the statistical stability of loss rates, particularly those of small cells. Shrinkage estimation procedures perform best if the designated groups (aggregates) are as homogeneous as possible. It is this final characteristic of internal aggregate homogeneity which led to the application of cluster analysis.

The process of cluster analysis provides an effective tool with which to explore the existing data set for clues about data categorization. In this research the objects of analysis are the specifically classified officer descriptions, i.e., individual cells, in the historical

summary data file. The purpose of clustering is to discover a classification scheme for individual cells which reflects increased homogeneity in attrition rates when compared to traditional groupings.

As described in the previous section, the present aggregation methodology relies on officers in organization—ally and functionally defined groups to demonstrate similar attrition behavior. Cluster analysis can lead to the discovery of alternative schemes to the traditional methods of officer categorization. Alternative population partitions which show improved homogeneity of internal historical loss rates can serve as the basis for improved small cell aggregation methods.

Cluster analysis includes many heuristic procedures and statistical applications which can sort data homogeneous subgroups based on certain measures of similarity. Of application to this study is the hierarchical clustering technique. A brief description of this procedure follows. Greater detail is provided by Johnson [Ref. 17], Anderberg [Ref. 18], and Lorr [Ref. 19].

Hierarchical clustering aggregates objects into sets of clusters according to selected criteria of measured similarity between data elements. A common technique of visual representation of a hierarchical clustering scheme is the dendrogram, see Figure 1.

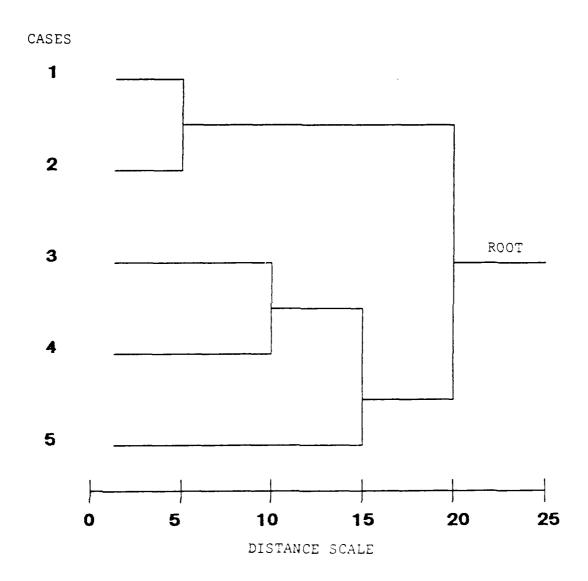


Figure 1. Dendrogram

Cases 1-5 in Figure 1 represent individual objects. The root depicts the aggregation of all objects into one set. By moving from left to right the various entities are sequentially merged into larger and fewer clusters according to the extent of similarity. This is termed the agglomerative method. The distance scale represents the degree of selectivity associated with the formation of the clusters. The smaller the distance, the closer, more similar, are the grouped objects.

In the following sections the major steps in the cluster analysis methodology used in this thesis will be described.

C. DESCRIPTIVE VARIABLES

The variables selected to describe officer attrition are the attrition rates of the loss types as discussed in Chapter I: Retirement, Release, Discharge, Resignation, and Other. This is an inclusive list of both voluntary and involuntary attrition. Summation of the loss inventories equates to the total strength losses.

The data base provides loss counts for each cell in manquarters, over the ten years of data. Appendix C provides the FORTRAN computer programs used in the creation of various group loss rates. The basic equation used in the computation of <u>annual</u> loss rates is as follows: 1 = annual loss rate

= 4 x man-qtr loss counts/year average strength

 $= 4L_{ijkm}/(S_{i-1,k} + S_{i,k})^{1/2}$

 $= L_{ijkm}/.125 (S_{i-1,k} + S_{i,k})$

where:

lijk = loss rate of time k, group j, year i

L_{ijkm} = loss inventories in quarter m, type k, group j, year i

 S_{ik} = year end inventory of group k in year i.

Within the data file, the annual loss cell inventories have been divided by four for administrative reasons in order to provide planners with quarterly counts. In order to annualize the inventories, the quarterly counts must be multiplied by four, then divided by the total year strength figure. In this case, year strength is an average. As losses take place throughout the year, an average of the beginning and end inventories is the best figure available for total strength.

Two weighted rates were generated for clustering applications. The two rates were computed primarily to facilitate aggregation analysis. Neither rate presumes to reflect the most correct weighting schedule. Such claims are beyond the scope of this research. As a matter of interest the weighted rates were typically very similar, within + or - .005. On the few occasions when the

difference was as much as + or - .01, it was generally an indicator of MOS restructuring due to policy changes or technological advances.

The first rate was an annualized, most-recent-five-year rate recommended for consideration by Professor R.R. Read. The equation follows:

 l_{5yr} = five-year average loss rate

- = 4 x (sum of man-qtr loss counts, 1982-1986)
 /sum of yr average strengths, 1982-1986
- = $4(\sum_{ijkm}/\sum_{(s_{i-1},k} + s_{i,k})^{1/2}$
- = $\sum L_{ijkm}/.125[\sum (S_{i-1,k} + S_{i,k})]$

In this rate equation the quarterly loss inventories of the five-most-recent-years are summed and annualized (multiplied by four). The result is then divided by the summation of the average total annualized inventories of the same five years.

Such a ratio results in an equal weighting of data from the last five years. The implied presumption of this rate is that an average of recent attrition data provides a better picture of representative strength loss ratios than does any one previous year. Further, that data from years 1978-1981 offer no representative relevance.

A second contrived rate was the weighted loss ratio over the entire data set as recommended by MCORP designer, B. Siegel. The weighting scheme is shown below:

<u>Year</u>	<u>Weight</u>	<u>Ratio</u>
1978	1	.034
1979	1	.034
1980	1	.034
1981	1	.034
1982	1	.034
1983	3	.103
1984	5	.172
1985	7	.241
1986	9	.310

Such a schedule strongly weights the loss data of the most recent years, with earlier years receiving less emphasis. Using this approach, the generally desired preference of utilizing all available data is to an extent realized while giving proportionally greater emphasis on recent activity. The basic equation follows:

 1_{10yr} = ten-year weighted loss rate

- = 4 x (sum of weighted man-qtr loss counts
 1978-1986)/sum of wtd yr average total
 strengths 1978-1986
- = $4[\sum Wt_{i}(L_{imjk})]/\sum [Wt_{i}(S_{i-1,k} + S_{i,k})^{1/2}]$
- = $\sum wt_iL_{imjk}/.125\{\sum [Wt_i(S_{i-1,k} + S_{i,k})^{1/2}]\}$

where:

wt = weight ratio.

In the ten-year weighted loss rate, the annualized loss inventories are multiplied by a weighting factor prior to summation. (The sum of the weighting factors must equal one.) The weighted sum of loss inventories is then divided by similarly weighted average total strength inventories, summed.

Appendix C again provides a display of the FORTRAN computer programs utilized. To facilitate the application of these rates, the ratios are saved and assembled into a file, in matrix form, by loss type, according to year and specified group. In this situation the specified group provides the clustering elements subject to ultimate aggregation. An illustration is provided below in Table 3 which includes annual rates, the most-recent-five-year average rate (year 98), and the ten-year weighted loss rate (year 99). Appendix D furnishes a complete example of the loss rate matrix.

D. CLUSTERING ELEMENTS

An understanding of the research purpose and initial familiarization with the data set serves as the basis for the development of a clustering strategy. Definitive recipes cannot exist for the selection of clustering

TABLE 3

EXAMPLE LOSS RATES BY YEAR AND MOS GROUP

<u>Year</u>	Group	Retire	<u>Release</u>	Discharge	Resign	<u>Other</u>
78	1	.027	.037	.005	.019	.002
78	2	.029	.049	. 006	.021	.002
•	•	•	•	•	•	•
•	•	•	•	¢	•	•
78	12	.064	.012	.003	.005	.001
•	•	•	•	•	•	•
•	•	•	•	•	•	•
86	1	.021	.053	.003	.016	.001
•	•	•	•	•	•	•
•	•	•	•	•	•	•
86	12	.003	.005	.004	.006	.000
98	1	.020	.040	.007	.016	.002
•	•	•	•	•	•	•
•	•	•	•	•	•	•
98	12	.035	.014	.005	.008	.001
99	1	.021	.045	.007	.017	.002
		•	•	•		•
•	•	•	•	•	•	•
99	12	.036	.014	.005	.007	.001

elements which will lead to interesting and relevant classifications. Further, as emphasized by Anderberg [Ref. 18:pp. 182-185], a clustering strategy is generally a

sequential process, responding to increased knowledge about the data and adapting the new information at every stage.

In this study, the clustering elements selected include: YCS, MSO (including various MOS groups), and RANK. Justification for the selection of clustering units follows in the paragraphs below.

Length of service is acknowledged by Bartholomew and Forbes [Ref. 14:p. 14] and others, as a primary, if not dominant, factor affecting the propensity of an individual to leave an organization. In general, the propensity to leave decreases with increased length of service, salary, and status.

In this research, YCS is used as a surrogate for length of service. This substitution appears appropriate as, in the large majority of cases, YCS equals length of service. In the relatively infrequent situations where unrestricted officers have significant amounts of enlisted service, YCS is less than actual length of service. In these cases, however, YCS is still a major determinant for promotion, authority, and responsibility.

In the loss rate matrix formation, YCS (one year to 31 years) becomes a specified row identity. Appendix C provides the computer program utilized and Appendix D offers the loss rate matrix file. YCS is initially clustered over the entire data set for a broad perspective of data loss

rate behavior. Subsequently, YCS is clustered with respect to more homogeneous MOS groups for comparison and analysis.

The 140+ officer MOSs in the Marine Corps represent a diverse collection of fields and duty descriptions. vary in the amount and expense of initial and follow-on training required to fulfill occupational requirements. a result, varying degrees of transferability of skills to the civilian labor market can be identified with MOS The training required of a lawyer (MOS categorization. 4402) or basic jet-fighter pilot (MOS 7520) is far more expensive in time and money than initial training for an officer in the intelligence specialty (MOS 0202). Further, the value of equally transferable skills can also vary. Both a multi-engine KC-130 aircraft pilot (MOS 7557) and a military police officer (5803) might share easily transferable skills but the corresponding civilian salaries for similarly successful former officers may be quite different.

Some specialties exhibit more typically arduous duties, such as infantry (MSO 0302) or combat engineer (MOS 1302). Such differences may be reflected in the collective attrition behavior. Still other specialties may be identified as quite unique in a variety of obvious and less than obvious characteristics of duty, population, or environment which cause them to respond with significantly different group loss rates.

Due to the mentioned theoretically-based variances and differences, less well-understood or accepted, even the casual observer would expect divergent attrition behavior across the various MOSs and MOS groups. MOS appears to be a logical and appropriate clustering variable which intuitively should yield interesting categorizations.

Three variations of MOS groupings already exist in functional hierarchy. The lowest level is the four-digit MOS. The next degree is the occupational field group. These groups consist of all MOSs sharing similar first and second digits. Occupational field (OCCFLD) 34, Auditing, Finance, and Accounting, consists of MOS 3401, MOS 3402, and MOS 3415. Finally, the MOS groups described in Table 2 are the largest of the three groupings. These three categories provide the initial clustering elements for analysis.

Similarly to YCS, MOS or MOS groups become the row identities in the loss rate matrix formation. Appendix C provides the computer program utilized in this project and Appendix D offers the subsequent loss matrices.

RANK was the third designated clustering element. This characteristic is strongly associated with YCS but does offer a measure of officer performance. The utility of RANK as a performance measure is enhanced by the inclusion of failed-select status as a categorization. For the complete categorization of RANK, see Appendix A.

Since the scope of this thesis does not cover warrant officers or LDOs, these ranks are eliminated from the RANK clustering. Appendix C includes the programming of the RANK variable.

For the manpower manager, the selected clustering elements represent the most interesting descriptive aspects of the officer populations with regard to attrition behavior. RANK, YCS, and MOS are the major elements of management concern and are the natural cases to be used in the definition of new attrition rate aggregates.

E. SIMILARITY MATRIX

The hierarchical clustering method requires that every pair-wise combination of clustering variables be defined by a measure of similarity. Similarity is measured by the proximity or <u>distance</u> between entities. The process of similarity computation leads to the creation of a lower triangle similarity matrix. Figure 2 shows the similarity matrix.

There exist numerous distance measures available for use in the creation of the similarity matrix. Lorr [Ref. 17:pp. 32-34] and Anderberg [Ref. 18:pp. 98-110] discuss various distance functions referred to as metrics. The Chebychev distance metric was selected as the measure for use in this research and is represented as follows:

$$D(x,y) = MAX |X_{ij} - Y_{ik}|$$

where:

X_{ij} = loss rate of the jth cell of the ith
 variable

Y_{ik} = loss rate of the kth cell of the ith variable.

		s_{21}				
		s ₃₁	s ₃₂			
		s ₄₁	s ₄₂	s ₄₃		
_		•	•	•	•	
S	=	•	•	•	•	
		•	•	•	•	
		s_{n1}	s _{n2}	s_{n3}		$s_{n(n-1)}$

Source: M.R. Anderberg, <u>Cluster Analysis for Applications</u> (New York: Academic Press, 1973): 133, Figure 6.2.

Figure 2. Lower Triangle Similarity Matrix

The Chebychev metric measures the distance between entities as the maximum absolute difference in value for any one variable. When officer attrition behavior is characterized by the previously mentioned rates of loss, typically it is one, or perhaps two, of the rates that are of interest at a particular career moment. It is these

singular rates that practically define the unique nature of the individual cell. The outlying, or distinguishing, loss rate is the primary ratio of interest that is best isolated by using the Chebychev metric. For instance, the most-recent-five-year loss type attrition rates for an infantry captain (MOS 0302) are:

Loss type: Retire Release Discharge Resign Other
Loss rate: .002 .012 .002 .030 .001

Compare these to the rates of an aviator captain, who flies F-4 fighter aircraft:

Loss type: Retire Release Discharge Resign Other
Loss rate: .000 .053 .002 .032 .003

In this situation the Release type loss rate is the aspect of attrition that distinguishes the otherwise similar loss behavior difference between these two categories of officers. The Chebychev metric bases the calculation of similarity on the maximum difference of loss rate types. Thus the nature of the data suggests the Chebychev distance metric.

Alternatives to the Chebychev metric often are based on the <u>sums</u> of differences between variables and would obscure the most dramatic aspects of cell differences. Further, the fact that the loss variables are of a binomial distribution leading to unequal variances causes all measures based on Euclidean distance to be inappropriate, e.g., squared Euclidean distances, Manhattan distances, etc.

A sample calculation using the Chebychev distance metric is given below:

78 1 .027 .037 .005 .019 .002
79 2 .029 .049 .006 .021 .002

$$D(1,2) = MAX_{i}|X_{ij} - Y_{ik}|$$

$$= MAX |.027 - .029|, |.037 - .049|, |.005 - .006|, |.019 - .021|, |.002 - .002|$$

$$= MAX .002, .012, .001, .002, .001$$

$$= .012$$

The hierarchical clustering technique is executed over the similarity matrix constructed of resultant distance measures. The SPSSx program allows for the specification of the Chebychev distance metric by subcommand in the procedure CLUSTER as described by Norusis [Ref. 20:pp. 184-185].

F. CLUSTERING CRITERION

Once the similarity matrix is defined, the choice of clustering criterion must be addressed. Clustering criterion describes how the most similar clusters are to be selected. This is the computational burden of the hierarchical clustering technique.

Both Lorr [Ref. 17] and Anderberg [Ref. 18:pp. 134-145] offer a variety of clustering criterion options. Every clustering method is nominally unique and apart from every other method. However, many of the methods tend to yield substantially similar results.

The method selected for this research is known as the average between group method. This technique evaluates the potential merger of all clusters in terms of the average similarity of the links between the cluster pairs.

Initially, several alternative schemes were rejected as inappropriate due to association with various squared Euclidean distance metrics. Further, the simplest linkage methods tend to base clustering decisions on the minimum or maximum distance cluster membership, e.g., the <u>single linkage</u> and the <u>complete linkage</u> methods. To avoid such dependency on extreme values for the definition of clusters, a method using the average of all links of cluster pairs was considered most useful and correct. Two such methods are the <u>average linkage between groups</u> and the <u>average linkage</u> within groups:

Average linkage between groups
$$\frac{\text{SUM}_{i} + \text{SUM}_{j} + \text{S}_{ij}}{(\text{N}_{i} + \text{N}_{j})(\text{N}_{i} + \text{N}_{j} - 1)/2}$$

 N_i = the number of entities in cluster i

Average linkage $\frac{S_{ij}}{N_i N_j}$

No theoretical considerations or technical explanations offer sufficient reason to select one method over the other. A test was therefore constructed to compare the clustering solutions using the two candidate methods.

Twelve sets of seven or nine pairs of numbers from 0 to .50 were generated to simulate loss rates. The sets were clustered using the SPSSX CLUSTER procedure and the results were plotted for comparison.

As anticipated, the majority of the comparisons showed little if any difference in aggregation hierarchy. However, a few of the sets did show distinct differences and demonstrated important clustering trends. The average linkage within groups tended to cluster one or two distinct groups initially and quickly expand the existing clusters into higher levels of aggregation. The average linkage between groups tended to create more clusters initially and pool clusters into higher levels of aggregation later in the sequence.

More clusters at the lowest level of an agglomerative hierarchy provide greater insight into data set relationships characterized by inherently small ratio differences. The tendency to establish more clusters initially was consistent with the needs of this project. Therefore, the clustering exhibited in the average linkage

between groups was preferred and the between groups method was selected as the criterion for clustering. The test is documented in Appendix E.

The SPSSx program allows for the average linkage between groups method to be specified by subcommand in the procedure CLUSTER as offered by Norusis [Ref. 20:pp. 184-185].

G. DENDROGRAM

A final aspect of the hierarchical clustering analysis concerns the clustering result. As indicated earlier the dendrogram offers a convenient display of the clustering sequence and composition. It is desirable in this work to also measure the relative population sizes of the clusters represented in the aggregation.

A separate program was created to calculate the cumulative population of the associated officers with each stage of the aggregation. Using SPSSx the calculation of cluster membership at specified stages of aggregation can be accomplished. Appendix F provides the program utilized.

V. APPLICATION OF CLUSTER ANALYSIS

A. GENERAL

Using the hierarchical cluster analysis methodologies and techniques described in the preceding chapter, loss rate matrices and dendrograms were computed and drawn for a variety of clustering strategies. Introductory loss rate clustering was conducted on the MOS groups from Table 2, as well as the 47 OCCFLDs. The attrition rates of the MOS groups appeared to cluster as expected with aviation-type groups together and ground-type groups together, etc. However, when the loss rates of the OCCFLDs were clustered, the entire population, unexpected relationships over developed and many perceived similarities were found to be without statistical support.

Length-of-service as discussed previously may be viewed as the driving force behind attrition behavior. YCS, a length-of-service surrogate, was clustered over the entire population. The results of YCS aggregation demonstrated significant and consistent attrition is associated with various lengths of service. See Figure 3 for illustration of this point.

On inspection, the general, all-service YCS aggregation in Figure 3 was found credible. Year four, for instance, stands out as a distinct YCS quite in terms of attrition

DENDROGRAM USING AVERAGE LINKAGE (BETWEEN GROUPS) RESCALED DISTANCE CLUSTER COMBINE

C A S LABEL	E SEQ	0 5	10	15	20	25
	0 _ 4	•	- •	•		•
15	15	-+				
16	16	-+				
17	17	-+-+				
14	14	-+ I				
2	2	-+-+				
3	3	-+ I				
2 3 13	2 3 13	++				
18	18	+ I				
1	1	-+~+ I				
10	10	-+ +-+				
19	19	I				
11	11	+ +	~+			
8	8	++ I	I			
9	8 9 6	+ +-+	+-+			
6	6	+	I +			+
10 19 11 8 9 6 12	12 5		+ I			I
5	5	+	+			I
7	7	+				I
4	4	*******				+

Figure 3. Entire Population YCS Aggregated Dendrogram

behavior. The loss rates of Marine officers in their fourth YCS do not cluster with other YCSs until the final stages. This follows on the basis that the fourth YCS is the time when the majority of initial service obligations are met and a relatively large number of officers elect to leave the Marine Corps. The appearance of the YCS aggregation dendrogram follows well the factors of service obligation, selection for promotion, and retirement opportunities.

Exploratory clustering of RANK in various combinations across a variety of MOSs substantiated that attrition behavior is strongly associated with specific rank. Each level exhibited its own unique characteristics. Loss rates of captains were generally similar, attrition rates of failed-select majors were basically the same, etc.

Promotion to higher rank is largely a function of YCS and in practical terms demotion does not exist in the Service. Further, accelerated promotion seldom occurs and the advancement of officers through the rank of lieutenant colonel is fairly predictable. For these reasons RANK was not selected as an element for further cluster analysis. The situation of failed-selectees can be adequately addressed by the designation of the failed-select categories in cell definition, see Appendix A.

With examination and comparison, the above clustering schemes led to the discovery of various relationships and the development of still more clustering approaches.

Inevitably specific loss rate case outliers were encountered which did not neatly fit into specified groups. In the interest of time and expense, those that nearly qualified were most often subjectively included into existing groups. Outliers with great dissimilarities were individually identified, investigated and as necessary, isolated.

The proposed replacement for the current small cell override methodology is presented in Table 4. A discussion of the development of this solution is embodied in the remainder of this chapter.

B. SMALL CELL DEFINITION

Prior to addressing the aggregation specifics, the small cell population threshold warrants attention. The small cell population threshold is the factor that determines the extent of aggregation which will occur when a small cell is encountered in the course of a problem involving MCORP.

The small cell population should remain a flexible aspect of the MCORP model. The ability of the user to specify a minimum small cell population is a desirable feature of this process. Such control can be used to influence the conservativeness of small cell loss rate generation.

Selection of a low inventory threshold results in rates reflective of relatively few observations in a narrow range of parameters. The potential for accurate loss estimation from these values exists but the risk of gross error in the

TABLE 4

PROPOSED SMALL CELL OVERRIDE METHODOLOGY

Stage One

Expand selected cells incrementally, by YCS: (YCS+1), (YCS-1), (YCS+2), etc., until the boundaries below are reached. Stop when the population threshold is met or exceeded:

MOS Category	Bounded YCS	Groups	<u>.</u> 2	
Fixed-Wing Pilots Rotary-Wing Pilots Naval Flight Officers Lawyers	(1-6, 8-19) (1-5, 8-19) (1-5, 8-19) (1-6, 8-19)	(6,7) (6,7) (7)	(20-25) (20-25) (20-25)	(26) (26) (26)
All Else	(1-3, 6-19)	(4,5)	(20-25)	(20)

If inventory is below the threshold retain the accumulated inventory and continue to Stage Two.

Stage Two

Expand the cell resulting from Stage One expansion to include the specified YCS in the Small MOS Groups defined below³. If inventory is yet below the threshold, expand the YCS incrementally as in Stage One. Stop when the threshold is met or exceeded.

¹See the YCS expansion example in Section C of this chapter.

²YCSs beyond 26 are not addressed in this work.

 $^{^{3}\}mbox{See}$ Section D of this chapter for more details of cell expansion.

TABLE 4 (CONTINUED)

Sm	mall MOS Group MOSs								
FWP	=	7501	7511	7522	7542	7543	7545	7576	
ВСР	=	7500	7510	7520	7530	7540	7550	7560	7575
P/RP+	=	7551 7566	7552 7587	7555	7556	7557	7559	7562	7565
NFO+	Ŧ	7581 7563	7583 0202	7584 3415	7585	7586	7588	7508	7509
STDA	=	7580	7597	7598	7599				
СМВТ	=	0302 7220	0802 7320	1302 7564	1802	0180	2602	7204	7210
SUP1	=	0402 7208	1803	2502	3002	3060	4401	4402	5803
SUP2	=	4002	4302	6002	6102				
STDG	=	0101 2601 6101	0201 3001 7201	0301 3401 7301	0401 3501 9901	0801 4001	1301 4301	1801 5801	2501 6001
F-18	=	7521	7523						
MTO+\$	=	3402	3502						

If inventory is below the threshold retain the accumulated inventory and continue to Stage Three.

Stage Three

Expand the cell resulting from Stage Two expansion to include the specified YCS in the Large MOS Groups defined below. If the inventory is yet below the threshold, expand the cell incrementally by YCS as in Stage One. Stop when the threshold is met or exceeded.

Table 4 (CONTINUED)

Large MOS Group		Small MOS Group
PLT+ :	=	FWP, P/RP+, SUP2, NFO+
STD =	=	STDA, STDG, BCP
F-18 =	=	Expand no further, accept the rates with due regard for low inventory. Rates are flagged to indicate inventory of less than threshold.
GRD =	=	CMBT, SUP1
MTO+\$ =	=	Expand no further, accept the rates with due regard for low inventory. Rates are flagged to indicate inventory of less than threshold.

If the inventory is below threshold retain the accumulated inventory and continue to Stage Four.

Stage Four

Expand the cell resulting from Stage Three expansion to include the specified YCS in the Major MOS Groups defined below. If the inventory is yet below the threshold, expand the cell incrementally by YCS as in Stage One. Stop when the threshold is met or exceeded.

Major MOS Grou	Large MOS Group			
AVN+	=	STD, NFO+, PLT+		
GRD	=	GRD		

If the inventory is still below the threshold, expand no further. Accept the rates with due regard for the low inventory. The rates are flagged to indicate inventories of less than the threshold.

estimation of true attrition behavior increases dramatically when reliance is made on the actions of only a few individuals.

The selection of a high threshold inventory value yields aggregations of small cells at a higher level, diluting the unique historical loss and strength inventories of the cell with populations of other cells of theoretically somewhat less-similar behavior.

The current MCORP design allows the user to select a minimum small cell inventory threshold of from one to 50. It seems reasonable that a higher threshold may at times be of interest to the manpower planner. Small cell definitions of 100 or even 250 may be useful in the course of typical manpower problem analysis and investigation.

C. STAGE ONE--YCS EXPANSION

Stage One of the proposed small cell aggregation solution relies on the dominance of length-of-service characteristics on officer attrition behavior. Small cells are expanded incrementally by YCSs within specified boundaries while all other cell characteristics remain unchanged.

Each MOS is identified with a specific set of YCS boundaries. The example below provides an illustration of the YCS expansion of a cell categorizing A-6 (fixed-wing aircraft) pilots (MOS 7518). This MOS would be identified with the YCS boundary for fixed-wing pilots.

YCS <u>Incremental Expansion</u>

	Range of 1st Expansion	Range of 2nd Expansion	Range of Max Expansion
4	4,5;	3,4,5;	1,2,3,6,8,9,19
7	no expansion	no expansion	no expansion
20	20,21;	20,21,22;	20,21,25,27,28,29
26	no expansion	no expansion	no expansion

Figure 4 provides the supporting dendrogram for fixed-wing jet pilots clustering YCSs 1-26.

RESCALED DISTANCE CLUSTER COMBINE

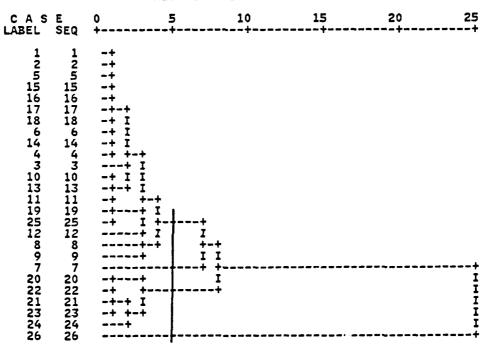


Figure 4. Dendrogram Fixed-Wing Plots--YC

The selection of the YCS boundaries requires a degree of subjectivity. The solid, vertical line drawn through the dendrogram in Figure 4 defines four YCS groups. This line can be shifted left or right to define more or fewer clusters. The farther left the shift the more homogeneous are the separate groups.

Not all dendrograms are as easily applied as Figure 4. Often subjective decisions must be made when the results of dendrograms describing various MOSs and MOS groups are compared. Ultimately each MOS was identified with one of the five common YCS cluster schemes associated with the MOS categories listed in Stage One on Table 4.

The distance scale across the top of the dendrogram provides a rescaled range which reflects the ratios of the computed distance coefficients. (Recall the discussion of the Chebychev distance metric and the linkage method in Chapter IV.) Of greater utility in this project than the distance coefficients was a cumulative inventory of officers associated with the clusters as they aggregate. reason, a supplemental table was created to show the summed inventories of each cluster at every stage of the clustering hierarchy. Such an inventory provides valuable insight into the relative sizes of various clusters which aids in the required subjective decisions concerning the significance of various aggregation approaches. The selection comparison of YCS boundaries and all aspects of cluster analysis in this thesis were dramatically enhanced by the development of the strength tables.

Table 5 is an example of the inventory strength table of the final stages of aggregation which supplements the example in Figure 5. The computer program is provided in Appendix F.

TABLE 5

CLUSTER STRENGTH TABLE

FIXED-WING PILOTS--YCS

number of clusters	12	11	10	9	8	7	6	5	4	3	2
_ cluster inventories	542 128 1111 87 80 207 627 74 35 4	749 121 80 627 73 54	749 121 87 862 115 4	877 111 87 80 62 67 113 4	877 111 167 62 67 113 4	944 111 167 62 113 5 4	1006 111 167 113 5 4	1173 111 113 5 4	1284 113 5 4	1284 118 4	1402

The designation of rank in the classification process will typically limit the expansion of YCSs to ranges less than the theoretical limits of the Bounded YCS Groups defined in Table 4. If a cell containing lieutenant colonels of a particular MOS, in their 17th YCS, was defined as a small cell, the maximum YCS expansion may only include the 16th, 18th, and 19th YCS since all other YCS cells may be empty. This could happen since few officers are

currently promoted to lieutenant colonel prior to the 16th YCS.

A schedule for YCS expansion beyond 26 YCS is not included in this study. Attrition rates for officers beyond the 26th YCS are not a major planning concern. Though trends do exist in these upper ranges, they are not nearly as well behaved as are the aggregates from one to 26. In general, however, the 27 to 29 YCS rates aggregate early, indicating similarity, as do the 30 and above rates.

Once the YCS expansion meets or exceeds the designated inventory threshold, the attrition rates are calculated according to a user-defined weighting scale. This weighting scale allows for variable emphasis to be placed on the attrition activity of a specific year, or years, of observations in the data base. The loss rates are then available for immediate use or for forecasting applications. If the designated threshold inventory is not attained with the maximum expansion of YCSs, the same cell is further expanded according to the methods described in Stage Two.

D. STAGE TWO--SMALL MOS GROUPS

In Stage Two, small cells are expanded by MOS to include the Small MOS Groups defined in Table 4. Initially, the expanding small cell inventories will reflect only the YCS described in the original officer description (small cell classification). That is, the small cell inventory, following Stage One, is increased first by the inventories

of similar cases with the specific YCS in each of the MOSs of the Small MOS Group.

If the cell population remains below the designated threshold, the cell is further expanded incrementally, by single YCS, over the entire Small MOS Group according to the YCS expansion sequence described in Stage One. This process allows for a gradual increase of inventories and implies that those populations in similar MOSs are most similar nearer the original small cell YCS. If YCS expansion within the Small MOS Group reaches the limits of the Bounded YCS Group without meeting the small cell threshold, Stage Three expansion is conducted as described in Table 4.

Clustering of MOS groups is a logical, next level, association. Historically, officers of different specialties tend to exhibit variations in group attrition behavior. Obvious reasons for such group differences include variable service obligations associated with MOS training, transferability of acquired military skills to the civilian labor market, career potentials identified with specific specialty groups, etc. Less obvious reasons for differences in group loss behavior may include assignment practices, differences in the extent of family separations, and other variable characteristics which are MOS or MOS group specific.

As mentioned previously, the current small cell expansion design aggregates MOSs by similar functional

characteristics of the specific occupation: fixed-wing aviators, combat, combat service, combat service support, etc. The proposed methodology expands small cells by including the populations of similar cells of other MOSs which exhibit similar attrition rate behavior into the total inventory. In order to discover homogeneity in loss rates among all the MOSs, exploratory aggregations were performed on MOSs, OCCFLDs, and the existing functional MOS groups.

MOS groups as currently structured were found lacking in homogeneity of attrition rates, particularly in the non-aviation specialties. MOS groups often contained broad loss rate variations reflecting conspicuous differences in attrition rate behavior. When the current MOS groups were clustered and studied, various subsets were discovered which later formed the nucleus of new Small MOS Groups. Even within the more narrowly defined aviation specialties, further categorization appeared appropriate.

When the 47 OCCFLD groups were clustered, several counter-intuitive aggregations were formed. On investigation it was discovered that the inclusion of basic officers in the OCCFLD groups often distorted the collective loss rates of the OCCFLD groups. Basic officers are lessthan-fully-trained officers in a specialty normally associated with their ultimate MOS. They are designated by the third and fourth MOS digits "01." See Appendix A, Primary MOS. By including the basic officers in the loss

rate calculations of the specific OCCFLDs the more meaningful and important attrition similarities of the fully trained officers were masked. As a result the groups defined by OCCFLD definition were found fully lacking in desired homogeneous loss rate behavior and were generally disregarded as indicators of similar attrition behavior.

Following the cluster analysis of the functional MOS groups and OCCFLDs the loss rates of all individual MOSs were aggregated. In this way, clusters of historically homogeneous loss rates were developed without regard to previously accepted aggregation groups.

The results were generally intuitively agreeable. Strong rate similarities existed among various aviation elements presumably attributable to some extent to common service obligations resulting from time spent in flight training as well as the lucrative civilian market-value of a trained aviator. Equally pronounced relationships were exhibited by the non-aviation specialties.

The initial service obligations are generally similar among the non-aviation MOSs. Some vaguely similar clusters did develop around the previously described functional groups of combat support (COMM/SUPP) and combat service support (COM/SER). However, many of the loss rate differences appear to coincide with the occupational transferability to the civilian labor market. Note the example of the diversity of MOSs clustered into the Small

MOS Group SUP1. These include communications officers (MOS 2502), assault amphibian vehicle officers (MOS 1803), air support control officers (MOS 7208), and lawyers (MOS 4402). The functional differences of these specialties is large, however, the relative ease of transferability of skills to the civilian labor market is quite similar.

From both the aviation and non-aviation areas, the MOSs of basic officers clustered nicely into distinct loss rate behavior groups. Intuitively, one might expect officers yet to attain fully trained status to show more similarity in attrition behavior as a group than with officers of acknowledged skill level and accomplishment.

Similarly, within the aviation community, strong aggregation was found among basic pilots. Basic pilots are aviators who have completed flight school but have yet to attain a proficiency for a particular aircraft type.

The inevitable outliers were encountered in the development of this and subsequent aggregating schemes. It was in the handling of outliers that a degree of subjectivity, organizational knowledge, and intuition were frequently exercised. Some MOSs had very small or zero loss inventories. Rather than aggregating these cells together, as would be done with the clustering procedure, they were grouped with similar specialties based on the researcher's knowledge of function, initial and subsequent training requirements, and length of initial service obligation.

Such generalizations are not expected to lead to methodology execution difficulties.

One special case should be noted here. The inclusion of CH-53 helicopter pilots (MOS 7564) with CMBT seems contrary to the general scheme. The inventories available for this MOS are, however, of sufficient magnitude to support the verity of such deviant behavior. This type of situation needs special recognition when the officer planner is making germane analytical decisions.

The case of the motor transport officers (MOS 3502) and disbursing officers (MOS 3402), is however handled differently. This is a relatively large MOS group which includes nearly three percent of the officer population. The attrition behavior of this group is dramatically different from all others. As a result the MOSs typically cluster with other groups during only the last stages of aggregation. Investigation of the loss rates revealed consistently high Release loss rates probably attributable to past assignment policies. As long as such differences exist, the MOS is best treated in isolation, that is, given special unique Small MOS Group. Such demonstrates the need for system flexibility to manage the changing environment in order to meet the routine needs of the manpower planner.

The other example is the situation of the F-18 pilots. The loss rates of these pilots (MOS 7523) aggregate with

others in the very late stages of clustering due to the high rate of Resignations for this group in 1985 and 1986. Without understanding the causes of such trends, it appears better to isolate the MOS as a unique group for the present time and rely on the judgment of the officer plans analyst to properly apply the atypical attrition behavior of this group.

E. STAGE THREE--LARGE MOS GROUPS

In Stage Three, small cells are expanded to include similarly characterized inventories in the Large MOS Groups defined in Table 4. Initially the inventories will reflect only the YCS(s) described in the original classification. If the cell population remains below the designated threshold, the cell is enlarged according to the YCS expansion sequence appropriate to the specified MOS(s) as in Stage One. If, in the end, the small cell still exists and further expansion is possible, Stage Four expansion is conducted as described in Table 4.

The Large MOS Group classification represents an increasingly higher aggregation of loss rates within an MOS hierarchy. Figure 5 illustrates the aggregation of the Small MOS Groups. The solid vertical line drawn through the dendrogram of Figure 5 defines the Large MOS Groups. ELSE includes MOSs of unrestricted officers and may be disregarded.

DENDROGRAM USING AVERAGE LINKAGE (BETWEEN GROUPS) RESCALED DISTANCE CLUSTER COMBINE

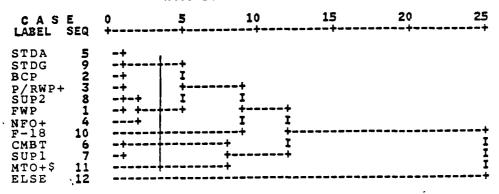


Figure 5. Dendrogram--Small MOS Groups

The first cluster aggregates basic officers of aviation and ground communities with basic pilots. In this case, the initial service obligations seem less important to loss rate behavior than are the similarities of rank, age, career motivation, etc. As few in these groups reach the initial career decision point while in a basic status, this aggregation appears quite rational.

Loss rates of pilots and NFOs aggregate at this stage as might be expected but they are also joined by the small category of SUP2 which contains data system officers (MOS 4002), public affairs officers (MOS 4302), and aircraft maintenance officers (MOS 6002 and 6102). Peculiarities of initial military training in these highly specialized fields may explain this association.

The CMBT and SUP1 groups cluster early and represent well the bulk of the ground MOSs of fully trained officers (recall the exception of CH-53 pilots). The MTO+\$ and F-18 outlier groups remain as isolated aggregates.

F. STAGE FOUR--MAJOR MOS GROUPS

In Stage Four, a portion of the enduring small cells are expanded a final time. At this stage PLT+ and STD are aggregated, while the ground occupations (GRD) join F-18 and at the expansion limit. Again, the initial aggregation of small cell inventories will reflect only the YCS(s) described in the original classification. cell population remains below the designated threshold, the cell is enlarged according to the YCS expansion sequence appropriate to the MOS(s) as described in Stage One. Due to the remaining diversity in the final group rates it appears to be more appropriate to accept the rates of the low inventories below threshold, rather than distort them further by continued aggregation. See Table 6 for rate differences.

In Figure 6 is provided illustration of the Large MOS Group aggregation. The solid line indicates the definition of the Major MOS Groups.

TABLE 6

LARGE MOS GROUP LOSS RATES

loss type:	Return	Release	Discharge	Resign	<u>Other</u>
Group					
PLT+	.010	.008	.006	.014	.002
STD	.023	.034	.009	.027	.003
F-18	.013	.027	.001	.065	.004
GRD	.022	.063	.010	.024	.001
MTO+\$.010	.107	.011	.020	.001

C A S LABEL	E SEQ	O +	5 +	10	15	20	25 +
	1 2	-+ -+	+		+		
F-18 GRD MTO+3 ELSE	3 4 5 6				I		I I

Figure 6. Dendrogram--Large MOS Groups

VI. CONCLUSION

A. SUMMARY AND CONCLUSIONS

The purpose of this study was to aggregate low inventory, officer categories (small cells) into sets of homogeneous historical loss rate behavior. The selection of the hierarchical clustering method in lieu of current functional and organizational structures for aggregate formation supports an empirical Bayes rate estimation scheme currently under development by Professor R.R. Read. Both the aggregation method and the rate estimation scheme are parts of a large effort concerning model development and system integration under the broad title of OPUS.

This thesis presents an algorithm for the aggregation of small cell populations of Marine Corps, active duty, officers in the ranks of second lieutenant through colonel. This project has demonstrated the adaptability of cluster analysis to officer attrition rate aggregation and provides an initial shell for more refined model applications. Further, statistical stability and loss rate homogeneity have been introduced to allow more successful application of powerful shrinkage type paramete estimation methods.

Several points of interest can be identified. First, the present aggregation of small cell populations over YCSs fails to associate periods of initial service obligation

completion to loss rate variability. The years when most officers of a specified group fulfill their initial service contracts are characterized by loss rates greatly different from the rates of adjacent years not coinciding with initial career decisions. Attrition behavior homogeneity is enhanced when these periods are isolated. Similar criticism holds for other key career decision points later in the range of YCSs.

Secondly, existing MOS aggregations of officer loss rates vary, often radically, from groups developed using cluster analysis techniques. This is particularly apparent in the non-aviation MOSs. In many cases the transferability of military skills appears to be of greater influence on attrition behavior than the traditional organizational or functional categories. Also, the extent of initial training and service exposure manifests as an important influence in loss rate behavior. Cluster analysis allows for the segregation of different rate behavior groups by MOS without the burdens of rationalizing why such differences exist.

Finally, there appears to be a logical barrier to the limits of officer small cell loss rate aggregation. A level exists, albeit subjectively, where continued aggregation seems to be counter-intuitive. Some groups of attrition rates are so different from others that to join them would either improperly mask the identity of the small group or severely distort the unique characteristics of two similarly

sized sets. In cases as these, the small cell rate utilization is best left to the judgment of the manpower planner and analyst.

B. RECOMMENDATIONS

It is recommended that the cluster analysis aggregation scheme herein be considered as a prototype for the development of an algorithm to be programmed for small cell aggregation within MCORP. It is anticipated that the application of this scheme to the small cells of Marine Corps warrant officers and LDOs can be accommodated with relative ease. Adoption of this method will allow further research and ultimate application of the desired shrinkage type parameter estimation methods to OPUS.

The current MCORP design allows the user to select a minimum small cell inventory threshold from one to 50. Loss inventories associated with those cells are typically far less: generally about one-tenth of the population. The significance of even one or two losses is therefore profound on the resultant rate. In the interest of conservative applications, it is recommended that the maximum threshold for small cell definition be raised to 100 or even 250 observations. It is anticipated that such a ceiling would be useful in the course of routine manpower analysis and investigation.

Finally, as this is a dynamic system, a commitment to periodic reevaluation and maintenance must be accepted. An

annual methodology update, or special updating procedures as required by significant policy changes, could be easily programmed and would ensure the maintenance of current attrition rate relationships.

APPENDIX A

CATA FORMAT

This appendix contains the summary data file format. The source of this file format is B. Siegel, the program designer, Navy Personnel Research and Development Center, San Diego, California.

FILE FORMAT

Note: All Inventories in man-quarters. Divide by 4 to obtain an average over the fiscal year.

Tape Characteristics:

IBM STANDARD LABEL TAPE; RECFM=FB; LRECL=69; BLKSIZE=17940; DSN=MARINE.MOS; VOL=SER=000001; * OF BLOCKS ON THE TAPE=672

COLUMNS	DESCRIPTION
1-2	RECORD TYPE
3 - 4	YEARS OF COMMISSIONED SERVICE
5 - 6	PAY-GRADE
7 - 9	PRIMARY MOS
10	SEX
11-12	COMMISSIONING SOURCE
13	EDUCATION LEVEL
14	SERVICE COMPONENT
15-17	FIRST ADDITIONAL MOS
18-20	SECOND ADDITIONAL MOS
2 1	RACE
22	=1 if completed CLS school, 0 otherwise.
23	=1 if completed CLS extention, 0 otherwise.
24	=1 if completed ILS school, 0 otherwise.
25	=1 if completed ILS extension, 0 otherwise.
26	=1 if completed TLS school, 0 otherwise.
27	=1 if completed TLS extension, 0 otherwise.
28	=1 Did not complete any above, 0 otherwise.
29	BLANK
30-33	DATA for Fiscal YEAR 1977
34-37	DATA for Fiscal Year 1978
38-41	DATA for Fiscal Year 1979
42-45	DATA for Fiscal Year 1980
46-49	DATA for Fiscal Year 1981
50-53	DATA for Fiscal Year 1982
54-57 58-61	DATA for Fiscal Year 1983 DATA for Fiscal Year 1984
62-65	DATA for Fiscal Year 1984 DATA for Fiscal Year 1985
66-69	DATA for Fiscal Year 1986
	SAIN IST FISCUL IVAL 1500

```
RECORD TYPE (Note: *** means computed value; does not exist on file)

00=Inventory (man-QUARTER)

01=Retirement Loss

02=Release Loss

03=Discharge Loss

04=Resignation Loss

05=Other Loss

06=MOS change

07=All Strength Losses ***(All Voluntary + All Involuntary)

08=All Voluntary Losses

10=End of Obligated Service (EAS) Losses

11=Statutory Losses

12=Warrant to LDO flows

13=LDO to Warrant flows
```

```
YEARS OF COMMISSIONED SERVICE (YCS) (Note: *** means computed value; does not exist on file)
```

Pay Grade

```
00=UNKNOWN
01=WARRANT OFFICER W-1
02=CHIEF WARRANT OFFICER W-2
03=CHIEF WARRANT OFFICER W-3
04=CHIEF WARRANT OFFICER W-4
05=ALL WARRANT OFFICERS ***
06=LDO FIRST LIEUTENANT 0-2
07=LDO FIRST LIEUTENANT O-2 FAILED SELECT
08=LDO CAPTAIN O-3
09=LDO CAPTAIN 0-3 FAILED SELECT
10=LDO MAJOR 0-4
11=LDO MAJOR O-4 FAILED SELECT
12=LDO LIEUTENANT COLONEL 0-5
13=ALL LDOS ***
14=SECOND LIEUTENANT 0-1
15=SECOND LIEUTENANT 0-2
16=SECOND LIEUTENANT 0-2 FAILED SELECT
17=CAPTAIN 0-3
18=CAPTAIN O-3 FAILED SELECT
19=MAJOR 0-4
20=MAJOR O-4 FAILED SELECT
21=LIEUTENANT COLONEL 0-5
22=LIEUTENANT COLONEL O-5 FAILED SELECT
23=COLONEL 0-6
24=ALL UNR OFFICERS ***
25=ALL MARINE CORPS OFFICERS ***
```

<u>SEX</u>

1=MALE 2=FEMALE 3=TOTAL ***

COMMISSIONING SOURCE

01=US NAVAL ACADEMY 02=PLATOON LEADER CLASS -AVIATION 03=PLATOON LEADER CLASS -GROUND 04=PLATOON LEADER CLASS -LAW 05=AVIATION OFFICER CANDIDATE 06=MARINE AVIATION CADET 07=OFFICER CANDIDATE COURSE -GROUND 08 = OFFICER CANDIDATE COURSE - LAW 09=OFFICER CANDIDATE COURSE -WOMEN 10=ENLISTED COMMISSIONING PROGRAM 11=NROTC -SCHOLARSHIP 12=NROTC -GROUND COLLEGE 13=NROTC -AVIATION COLLEGE 14=NAVY ENLISTED SCIENTIFIC EDUATION PROGRAM (NESEP) 15=ALL OTHER SOURCES OF ENTRY INCLUDING RECALL 16=TOTAL ***

EDUCATION LEVEL

01=NON-COLLEGE GRADUATE

02=COLLEGE GRADUATE - 4 YEAR DEGREE OR PROFESSIONAL DEGREE

03=COLLEGE GRADUATE - MASTERS

04=COLLECT GRADUATE - DOCTORATE

05=ALL ***

SERVICE COMPONENT

01=REGULAR-DID NOT AUGMENT 02=REGULAR-DID AUGMENT 03=RESERVE 04=REGULAR-TOTAL *** 05=REGULAR + RESERVE ***

RACE

01=WHITE 02=BLACK 03=HISPANIC 04=OTHER 05=TOTAL ***

```
0101
       001
            001
                 BASIC PERSONNEL AND ADMINISTRATION OFFICER
0102
       005
            005 ...0102=0180
                 CIVIL AFFAIRS OFFICER
0107
       000
            002
0108
       005
            005 ...0108=0180
                 ...0130=0170
0130
       004
            004
0160
       003
            003
                 POSTAL OFFICER
0170
                 ADMINISTRATIVE OFFICER
       004
            004
0180
                  ADJUTANT
       005
            005
0201
       006
            006
                 BASIC INTELLIGENCE OFFICER
0202
       007
            007
                  INTELLIGENCE OFFICER
0205
       008
            008
                  TACTICAL INTELLIGENCE OFFICER
       009
            009
0210
                 COUNTERINTELLIGENCE OFFICER
0240
       000
            010
                  IMAGERY INTERPRETATION OFFICER
0250
       000
            011
                  INTERROGATION-TRANSLATION OFFICER
0301
       012
            012
                 BASIC INFANTRY OFFICER
0302
       013
            013
                 INFANTRY OFFICER
0303
      000
            014
                 LIGHT-ARMORED VEHICLE OFFICER
0401
      015
            015
                 BASIC LOGISTICS OFFICER
0402
      016
            016
                 LOGISTICS OFFICER
                ...0406=0430
0406
      018
            018
0410
      000
            017
                 MAINTENANCE MANAGEMENT OFFICER
0430
      018
            018
                 EMBARKATION OFFICER
                 . . . 0450=0430
0450
      018
            018
0801
      019
            019
                 BASIC FIELD ARTILLERY OFFICER
0802
      020
            020
                 FIELD ARTILLERY OFFICER
0803
      021
            021
                 SURVEY AND METEOROLOGICAL OFFICER
0805
      021
            021
                  ..0805=0803
0840
      022
                 NAVAL GUNFIRE PLANNER
            022
0845
      023
            023
                 NAVAL GUNFIRE SPOTTER
1101
      000
            024
                 BASIC UTILITIES OFFICER
1120
      025
            025
                 UTILITIES OFFICER
                 BASIC ENGINEER, CONSTRUCTION, AND EQUIP OFFICER
1301
      026
            026
1302
      027
            027
                 ENGINEER OFFICER
1305
      000
            028
                 SHORE PARTY OFFICER
1310
      029
            029
                 ENGINEER EQUIPMENT OFFICER
1320
      027
            027
                . . . 1320=1302
1330
      0.00
            030
                FACILITIES MANAGEMENT OFFICER
1360
      0.3.1
            031
                 CONSTRUCTION OFFICER
1390
      032
            032
                 BULK FUEL OFFICER
                BASIC MAPPING OFFICER
1401
      033
            033
1402
           034 MAPPING OFFICER
      034
1501
                BASIC PRINTING AND REPRODUCTION OFFICER
      035
            035
1502
                 REPRODUCTION OFFICER
      036
            036
1801
      037
            037
                 BASIC TANK AND AMPHIBIAN TRACTOR OFFICER
1802
      0.38
           038
                TANK OFFICER
1803
                ASSAULT AMPHIBIAN VEHICLE OFFICER
      039
           039
2002
      000
           040 ...2002=2101
2010
      041
           041 ...2010=2102
2020
      043
           043 . . . 2020 = 2120
2025
      044
           044 ...2025=2125
2040
      047
           047
               . . . 2040=2340
           046 ...2045=2305
2045
      046
2101
      000
           040 BASIC ORDNANCE OFFICER
2102
      041
           041 ORDNANCE OFFICER
           042 ORDNANCE VEHICLE MAINTENANCE OFFICER
2110
      042
```

```
2120
      043
          043 WEAPONS REPAIR OFFICER
2125
      044
           044 ELECTRO-OPTIC INSTRUMENT REPAIR OFFICER
2170
     052
           052 ...2170=2602
2301
      045
          045 BASIC AMMUNITION AND EOD OFFICER
2305
          046 EOD OFFICER
     046
2340
      047 047 AMMUNITION OFFICER
2501
      048 048 BASIC OPERATIONAL COMMUNICATION OFFICER
2502
      049 049 COMMUNICATION OFFICER
2503
      049 049 NEW TELECOMMUNICATIONS OPERATIONS - WARRANTS
2505 000 050 TELECOMMUNICATION SYSTEMS OFFICER
2510 052 052 ...2510≈2602
2601
      051 051 BASIC SIGNALS INTELLIGENCE/EW OFFICER
2602 052 052 SIGNALS INTELLIGENCE/EW OFFICER
2801
      000 053 BASIC DATA/COMMUNICATIONS OFFICER
2802 054 054 ELECTRONICS MAINTENANCE OFFICER (GROUND)
2803 055 055 .. 2803 = 2805
2805 055 055 DATA/COMMUNICATIONS OFFICER
2810 056 056 TELEPHONE SYSTEMS OFFICER
2820 000 057 CALIBRATION OFFICER
2830 058 058 GROUND RADAR MAINTENANCE OFFICER
3001 059 059 BASIC SUPPLY ADMINISTRATION AND OPERATIONS OFFICER
3002 060 060 GROUND SUPPLY OFFICER
3010 061 061 GROUND SUPPLY OPERATIONS OFFICER
3040 000 062 CONTRACTING OFFICER
3050 063 063 WAREHOUSING OFFICER
3060
     064
          064 AVIATION SUPPLY OFFICER
3070
     065 065 AVIATION SUPPLY OPERATIONS OFFICER
3101
     066 066 BASIC TRANSPORTATION OFFICER
              TRAFFIC MANAGEMENT OFFICER
3102 067
          067
3202 025
          025 . .3202=1120
          068 BASIC FOOD SERVICE OFFICER
3301
     068
3302 069
          069 FOOD SERVICE OFFICER
3310
     069
          069 ...3310=3302
3401
     070 070 BASIC AUDITING, FINANCE, AND ACCOUNTING OFFICER
3402
     071
          071 DISBURSING OFFICER
3406
     0.7.2
          072 FINANCIAL ACCOUNTING OFFICER
3410
     073 073 AUDITING OFFICER
3415
          074 FINANCIAL MANAGEMENT OFFICER
     074
3501
     075 075 BASIC MOTOR TRANSPORT OFFICER
3502
     076 076 MOTOR TRANSPORT OFFICER
3510
          077 MOTOR TRANSPORT MAINTENANCE OFFICER
     077
               ..3800=4002
3800
     079
          079
4001
     078
          078 BASIC DATA SYSTEMS OFFICER
4002
     079
          079
              DATA SYSTEMS OFFICER
4003
     080
          080 ...4003=4006
4005
     081
          081 ...4005 = 4010
4006
     080
          080 DATA SYSTEMS OPERATIONS OFFICER
4010
     081
          081 DATA SYSTEMS SOFTWARE OFFICER
4101
     082
          082 BASIC MARINE CORPS EXCHANGE OFFICER
4130
     083
          083 MARINE CORPS EXCHANGE OFFICER
4301
     084
          084 BASIC PUBLIC AFFAIRS OFFICER
4302
     085
          085 PUBLIC AFFAIRS OFFICER
4330
     086
          086 HISTORICAL OFFICER
          087 STUDENT JUDGE ADVOCATE
4401
     087
4402
     088
         088 JUDGE ADVOCATE
```

```
4420
      000
            089
                 LEGAL SERVICES OFFICER
                 LEGAL ADMINISTRATIVE OFFICER
4430
            090
4601
                 BASIC TRAINING AND AUDIOVISUAL SUPPORT OFFICER
            091
4602
                 TRAINING AND AUDIOVISUAL SUPPORT OFFICER
            092
4902
      092
            092 ...4902=4602
4915
      225
            225
                ...4915=9925
5501
      000
            093
                 BASIC BAND OFFICER
5502
                 BAND OFFICER
      094
            094
                 DRUM AND BUGLE CORPS OFFICER
5505
      095
            095
5701
                 BASIC NUCLEAR, BIOLOGICAL, AND CHEMICAL DEFENSE OFFICER
      096
            096
5702
                 NUCLEAR, BIOLOGICAL, AND CHEMICAL DEFENSE OFFICER
      097
            097
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5710
      097
            097
5715
                NUCLEAR AND CHEMICAL WEAPONS EMPLOYMENT OFFICER
      0.00
            098
5720
                 GROUND NUCLEAR WEAPONS ASSEMBLY OFFICER
      099
            099
                 BASIC MILITARY POLICE AND CORRECTIONS OFFICER
5801
      100
            100
5802
      102
            102
                . . . 5802 = 5804
                MILITARY POLICE OFFICER
5803
      101
            101
5804
      102
            102
                CORRECTIONS OFFICER
5805
                CRIMINAL INVESTIGATIONS OFFICER
      103
            103
5901
      104
                BASIC ELECTRONICS MAINTENANCE OFFICER
            104
5902
      105
            105
                ELECTRONICS MAINTENANCE OFFICER (AVIATION)
5903
      106
            106 ...5903=5907
5905
      105
            105
                ...5905=5902
                GROUND LAUNCHED MISSILE SYSTEM MAINTENANCE OFFICER
5907
      106
            106
                 AVIATION RADAR MAINTENANCE OFFICER
5910
      107
            107
            108
                ...5920=5950
5920
      108
                AIR TRAFFIC CONTROL SYSTEMS MAINTENANCE OFFICER
5950
      108
            108
5970
      109
                DATA SYSTEMS MAINTENANCE OFFICER
            109
                BASIC AIRCRAFT MAINTENANCE OFFICER
6001
      110
            110
                AIRCRAFT MAINTENANCE OFFICER
6002
      111
            1 1 1
                AIRCRAFT MAINTENANCE ENGINEERING OFFICER
6004
      112
            112
6005
      113
                AERONAUTICAL OFFICER
            113
6007
      1 1 4
                FLIGHT EQUIPMENT OFFICER
            114
6009
      114
            1 1 4
                . . . 6009=6007
                BASIC AIRCRAFT MAINTENANCE OFFICER
6101
      115
           115
6102
                AIRCRAFT MAINTENANCE OFFICER
      116
           116
6104
      117
           117
                 AIRCRAFT MAINTENANCE ENGINEERING OFFICER
6105
      118
           118
                AERONAUTICAL OFFICER
6107
      119
           119
                FLIGHT EQUIPMENT OFFICER
6202
      121
           121 ...6202=6302
6301
      120
           120
                BASIC AVIONICS OFFICER
6302
      121
           121
                 AVIONICS OFFICER
6401
      122
           122
                BASIC AVIONICS OFFICER
6402
      123
           123
                AVIONICS OFFICER
6501
      124
           124
                BASIC AVIATION ORDNANCE OFFICER
6502
      125
           125
                AVIATION ORDNANCE OFFICER
6505
      126
               MARINE WING WEAPONS UNIT OFFICER
           126
6602
      121
           121 ...6602=6302
                ...6701=6502
6701
      125
           125
6704
      125
           125 ...6704=6502
                ...6706=6502
6706
      125
           125
6707
      125
           125 ...6707=6502
6708
      125
                . . . 6708=6502
           125
6709
      125
           125 ...6709=6502
6710
      125
           125
                . . . 6710=6502
```

```
125
           125 ...6720=6502
6720
                 BASIC WEATHER SERVICE OFFICER
6801
      127
            127
                 WEATHER SERVICE OFFICER
6802
      128
            128
                 BASIC AIRFIELD SERVICES OFFICER
7001
      129
            129
                 AIRFIELD SERVICES OFFICER
7002
      130
            130
               ...7140=7204
7140
      132
            132
                BASIC AIR CONTROL/ANTI-AIR WARFARE OFFICER
7201
      131
            131
               ...7203=7204
7203
      132
            132
                ANTI-AIR WARFARE OFFICER
7204
      132
            132
                 FORWARD AIR CONTROLLER
7207
      000
            133
                 AIR SUPPORT CONTROL OFFICER
7208
      134
            134
                 AIR DEFENSE CONTROL OFFICER
7210
      135
            135
                 OA-4M FAC(A)/TAC(A)
7220
      000
            136
7277
      000
            137
                 WEAPONS AND TACTICS INSTRUCTOR-AIR CONTROL
7301
      138
            138
                 BASIC AIR TRAFFIC CONTROL OFFICER
                 AIR TRAFFIC CONTROL OFFICER
7320
      139
            139
                 RADAR APPROACH CONTROLLER
7330
      140
            140
7380
      141
            141
                 AERIAL NAVIGATION OFFICER
7500
      142
            142
                 BASIC PILOT VMA
                 PILOT VMA-A-4
7501
      143
            143
                PILOT VMA-AV-8A/C
7508
      144
            144
                PILOT VMA-AV-8B
7509
      145
            145
7510
      146
            146
                 BASIC PILOT VMA (AW)
7511
                 PILOT VMA(AW) A-6
      147
            147
                ...7518=7520
7518
      148
            148
                 ..7519=7520
7519
      148
            148
                BASIC PILOT VMFA (F-4)
7520
      148
            148
                PILOT VMFA (F/A-18)
7521
      149
            149
                PILOT VMFA F-4/J/S
      150
7522
           150
7523
      151
            151
                PILOT VMFA F/A-18
            152 ...7528=7540
7.28
      152
               ...7529=7540
7529
      152
            152
                ...7530=7520
7530
      148
            148
                . . . 7530=7520
7531
      148
            148
7532
      148
           148
               . . . 7532=7520
                BASIC PILOT VMAQ/VMFP
7540
      152
            152
               ...7541=7542
7541
      153
           153
                PILOT VMAQ/EA-6A
7542
      153
            153
                PILOT VMAQ/EA-68
7543
      154
            154
                PILOT VMFP/RF-4B
7545
      155
            155
7550
      156
            156
                 BASIC PILOT VMGR
7551
      000
            157
                 PILOT VMGR C-9
                 PILOT VMGR TC-4C
7552
      000
           158
                ...7553=7556
7553
      160
            160
7554
      187
                ...7554=7597
            187
7555
      000
            159
                PILOT UC-12B
7556
      160
                KC-130 CO-PILOT (T2P/T3P)
            160
7557
                 KC-130 AIRCRAFT COMMANDER
      161
            161
               . . . 7558=7559
7558
      000
            162
7559
      000
            162
                PILOT VMGR CT-39
7560
                BASIC PILOT HMH/M/L/A
      163
            163
7561
      164
            164
                ...7561=7562
7562
                PILOT HMM CH-46
      164
            164
7563
                 PILOT HML UH-1
      165
            165
7564
      166
            166
                PILOT HMH CH-53
```

```
7565
       167
            167
                  PILOT HMA AH-1
7566
       168
            168
                  PILOT HMH CH-53E
7575
       169
            169
                  BASIC PILOT VMO
7576
       170
            170
                  PILOT VMO/OV-10
7577
       000
            171
                 WEAPONS AND TACTICS INSTRUCTOR
7580
       172
            172
                  FLIGHT OFFICER STUDENT
7581
       173
            173
                 BASIC NAVAL FLIGHT OFFICER
7582
       178
            178
                 ...7582=7587
7583
       17 A
            174
                 BOMBADIER-NAVIGATOR A-6
7584
       175
            175
                 ELECTRONICS WARFARE OFFICER. EA-6A
7585
                 AIRBORNE RECONNAISSANCE OFFICER, RF-48
       176
            176
7586
                 EW/AIRBORNE RECONNAISSANCE OFFICER, EA-6A/RF-4B
       177
            177
7587
       178
            178
                 AIRBORNE RADAR INTERCEPT OFFICER, F4N/J/S
7588
       17Q
            179
                 EW OFFICER, EA-6B
7590
       000
            180
                 LANDING SIGNAL OFFICER-TRAINEE
7591
       000
            181
                 NAVAL FLIGHT OFFICERVMAW
7592
                 PILOT VMAW
       000
            182
7593
       000
                 LSO, PHASE I & II
            183
7594
                 LSO, PHASE III
       000
            184
7595
                 TEST PILOT/FLIGHT TEST PROJECT OFFICER
       000
            185
7596
       000
            186
                 AVIATION SAFETY OFFICER
7597
                 BASIC ROTARY WING PILOT
       187
            187
7598
                 BASIC FIXED WING PILOT
       188
            188
7599
                 FLIGHT STUDENT
       189
            189
9602
      000
            190
                 EDUCATION OFFICER
                 . . ? ? ?
9608
      000
            000
                 AERONAUTICAL ENGINEER
9620
      000
            191
9622
       000
                 CHEMICAL ENGINEER
            192
9624
      000
                 ELECTRONICS ENGINEER
            193
9626
       000
                 ORDNANCE SYSTEMS ENGINEER
            194
9628
      000
            195
                 COMPUTER ENGINEER
9630
      000
            196
                 INDUSTRIAL ENGINEER
                 NUCLEAR ENGINEER
9632
      000
            197
9634
      000
                 ELECTRONIC WARFARE SYSTEMS OFFICER
            198
9636
      000
                 COMMUNICATIONS ENGINEER
            199
9638
                ...???
      000
            0.00
9640
      000
            200
                 MANAGEMENT OFFICER
9644
      000
                 FINANCIAL MANAGEMENT SPECIALIST
           201
9646
      000
           202
                 DATA SYSTEMS SPECIALIST
9648
      000
           203
                 MANAGEMENT, DATA SYSTEMS OFFICER
9650
      000
           204
                 OPERATIONS ANALYST
9652
      000
           205
                 DEFENSE SYSTEMS ANALYST
9654
      000
           000 ...???
9656
      000
           206
                 SYSTEMS ACQUISITION MANAGEMENT OFFICER
9658
      000
           207
                 C3 SYSTEMS OFFICER
9660
      000
           208
                 COMMUNICATION MANAGER
9662
      000
           209
                 MATERIAL MANAGEMENT OFFICER
9670
      000
           210
                 STATISTICS OFFICER
9672
           000 . . ???
      000
9674
      000
           211
                 PUBLIC INFORMATION OFFICER
9676
      000
           212
                 INTERNATIONAL RELATIONS OFFICER
9678
      000
           213
                 HISTORIAN
9680
      000
           2 1 4
                 HUMAN RESOURCES MANAGEMENT SPECIALIST
9688
      000
           215
                 MASTER OF LAWS
9699
      000
            216
                 MARINE OFFICER INSTRUCTOR
```

```
9900
      000
           000 FUL ... BASIC MARINE (ENLISTED)
9901
      217
           217
                BASIC OFFICER
9903
      218
           218
                 GENERAL OFFICER
9904
      219
           219
                 COLONEL, LOGISTICS
                 SPECIAL ASSIGNMENT OFFICER
9905
      000
           220
                COLONEL, GROUND
9906
      221
           221
                COLONEL, NAVAL AVIATOR/NAVAL FLIGHT OFFICER
9907
      222
           222
                COLONEL, SUPPLY
9908
      223
           223
                     ... BILLET DESIGNATOR
9910
      000
           000
                SPECIAL SERVICES OFFICER
9913
      000
           224
9914
      225
           225
                COLONEL, JUDGE ADVOCATE
9920
      226
           226 . . . 9920=9925
                RANGE OFFICER
9925
      226
           226
9940
      000
           227
                FORIEGN AREA OFFICER
9945
      000
           000
                      .???
9947
      228
           228
                PSYCHOLOGICAL OPERATIONS OFFICER
9950
      229
           229
                COMBAT ARTIST (OFFICER)
                SCUBA MARINE (OFFICER/ENLISTED)
9952
      230
           230
                PARACHUTIST/SCUBA MARINE (OFFICER/ENLISTED)
9953
      231
           231
                GROUND SAFETY SPECIALIST (OFFICER/ENLISTED)
9956
      232
           232
                NAVAL AVIATION OBSERVER
9960
      000
           233
                PARACHUTIST (OFFICER/ENLISTED)
9962
      234
           234
                SURVEILLANCE SENSOR OFFICER
9980
      000
           235
                TACTICAL DATA SYSTEMS SPECIALIST (OFFICER/ENLISTED)
9981
      000
           236
9982
     000
          000
                    ...???
```

APPENDIX B

EXAMPLE OF SUMMARY DATA FILE

This appendix contains an example of the raw data as organized in the summary data file. As this is a composite data file, the formatting peculiarities are noteworthy. Columnar designations are provided. The column descriptions are provided in Appendix A.

col.:

50 4.0 45 30 35

APPENDIX C LOSS RATE COMPUTER PROGRAMS

```
PARAMETER (MGRP=6, NTBL=86, NOCC=26, NYCS=26)
INTEGER TYPE,YCS,PG,MOS,SEX,CSRCE,EDLVL,SVC,MOS1,MOS2,RACE
INTEGER DATA(77:86)
C--- BY MOS GROUP
INTEGER TOT(5,MGRP,77:86)
INTEGER GT(MGRP,77:86)
INTEGER TOTOCC(5,NOCC,77:86)
INTEGER GTOCC(NOCC,77:86)
C--- BY YCS (1-NYCS)
INTEGER TOTYCS(5,NYCS,77:86)
C---
                                                                                                                                                                                                                                     MCR00010
                                                                                                                                                                                                                                     MCR00020
                                                                                                                                                                                                                                     MCR00030
                                                                                                                                                                                                                                     MCR00040
                                                                                                                                                                                                                                      MCR00050
                                                                                                                                                                                                                                      MCR00060
                                                                                                                                                                                                                                      MCR00070
                                                                                                                                                                                                                                     MCR00080
                                                                                                                                                                                                                                      MCR00090
                                                                                                                                                                                                                                      MCR00100
                                                                                                                                                                                                                                     MCR00110
                                                                                                                                                                                                                                     MCR00120
                                                                                                                                                                                                                                      MCR00130
 C---
                   CHARACTER*7 LBTYPE(5)
CHARACTER*7 CITLS
CHARACTER*8 MOSGRP(MGRP)
INTEGER MOSTBL(2,NTBL)
INTEGER OCCTBL(3,NOCC)
INTEGER YCSTBL(3,4)
REAL WTBL(78:86)
DATA GT/60*0./, TOT/300*0./
DATA GTOCC/260*0./, TOTOCC/1300*0./
DATA GTYCS/260*0./, TOTYCS/1300*0./
DATA LBTYPE / 'RETEASE', 'DISCH', 'RESIGN', 'OTHER'/
DATA MOSGRP /'P(+)', 'F-18', 'GRD(_)',

* 'MTO/s', 'G', 'ALLELSE'/
                                                                                                                                                                                                                                      MCR00140
                                                                                                                                                                                                                                      MCR00150
                                                                                                                                                                                                                                     MCR00160
                                                                                                                                                                                                                                     MCR00170
                                                                                                                                                                                                                                      MCR00180
                                                                                                                                                                                                                                      MCR00190
                                                                                                                                                                                                                                     MCR00200
                                                                                                                                                                                                                                     MCR00210
                                                                                                                                                                                                                                    MCR00220
                                                                                                                                                                                                                                    MCR00230
                                                                                                                                                                                                                            MCR00230
MCR00240
MCR00250
              DATA MOSTBL /
* 143,2, 147,2, 150,2, 153,2, 154,2, 155,2, 170,2,
* 142,1, 146,1, 146,1, 152,1, 156,1, 163,1, 169,1,
* 157,2, 153,2, 159,2, 160,2, 161,2, 162,2, 164,2,
* 167,2, 168,2, 178,2,
* 173,2, 174,2, 175,2, 176,2, 177,2, 178,2, 144,2, 145,2,
* 165,2, 7,2, 74,2,
* 172,1, 187,1, 188,1, 189,1,
* 5,4, 13,4, 20,4, 27,4, 38,4, 52,4, 132,4, 135,4, 139,4, 166,4,
* 16,4, 39,4, 49,4, 60,4, 64,4, 87,4, 88,4, 101,4, 134,4,
* 79,2, 85,2, 111,2, 116,2,
* 1,1, 6,1, 12,1, 15,1, 19,1, 26,1, 37,1, 48,1, 51,1, 59,1,
* 70,1, 75,1, 78,1, 84,1, 100,1, 110,1, 115,1, 131,1, 138,1,
* 217,1,
* 149,3, 151,3,
* 71,5, 76,5
                                                                                                                                                                                                                               MCR00270
MCR00320
MCR00310
                                                                                                                                                                                                                                 MCR00340
MCR00350
                                                                                                                                                                                                                                 MCR00290
                                                                                                                                                                                                                                   MCR00390
               DATA OCCTBL /1.5.1, 6.11,2, 12,14,3, 15,18,4, 19,23,5,

* 26,32,6, 37,39,7,

* 48,50,8, 51,52,9,59,65,10,

* 70,74,11, 75,77,12, 78,81,13, 84,86,14,

* 87,90,15, 100,103,16,

* 110,114,17,

* 131,137,18, 138,141,19, 142,159,20,

* 160,161,21, 163,163,22, 169,170,23, 172,173,24,

* 174,179,25, 187,189,26 /
                                                                                                                                                                                                                              MCR00400
MCR00410
MCR00420
                                                                                                                                                                                                                            MCR00420
MCR00430
MCR00450
MCR00460
MCR00470
MCR00480
MCR00490
MCR00500
                   DATA YCSTBL /1,6,32, 7,12,33, 13,20,34, 21,31,35/
DATA WTBL/1.,1.,1.,1., 3.,5.,7.,9/
                                                                                                                                                                                                                                   MCR00510
                                                                                                                                                                                                                                     MCR00520
                    TOTW=0
                   DO 5 I=77.86
                                                                                                                                                                                                                                     MCR00530
                      TOTW=TOTW+WTBL(I)
                                                                                                                                                                                                                                     MCR00540
                   CONTINUE
DO 7 I=77,86
                                                                                                                                                                                                                                     MCR00550
                                                                                                                                                                                                                                     MCR00560
```

```
WTBL(I)=WTBL(I)/TCTW
                                                                                                                       MCR00570
                                                                                                                       MCR00580
    7
          CONTINUE
                                                                                                                       MCR00590
         NREC=0
DO 50 KK=1,999999
READ(1,100,END=999) TYPE,YCS,PG,MOS,SEX,CSRCE,EDLVL,SVC,
* MOS1,MOS2,RACE,CITLS,DATA
                                                                                                                       MCR00600
                                                                                                                       MCR00610
                                                                                                                       MCR00620
                                                                                                                       MCR00630
                                                                                                                       MCR00640
            NREC=NREC+1
THE C=NREC+1

IF (PG.GE.1 .AND. PG.LE.12) GO TO 50

C--- MOS GROUP CLASSIFICATIONS

IF (TYPE.GE.1 .AND. TYPE.LE.5 .AND. MOS.LE.MOS) THEN

IMOS=MOSGET (MOS, MOSTBL, NTBL, MGRP)

DO 10 I=77,86

TOT (TYPE, IMOS, I)=TOT (TYPE, IMOS, I) + DATA(I)
                                                                                                                       MCR00650
                                                                                                                       MCR00660
                                                                                                                      MCR00670
                                                                                                                      MCR00680
                                                                                                                      MCR00690
                                                                                                                      MCR00700
     10
                                                                                                                      MCR00710
                        CONTINUE
                                                                                                                      MCR00720
            ENDIF
            ENDIF
TOTAL STRENGTH
IF(TYPE.EO.O .AND. YCS.LE.MOS) THEN
IMOS=MOSGET(MOS, MOSTBL, NTBL, MGRP)
DO 20 I=77, 86
GT(IMOS, I)=GT(IMOS, I) + DATA(I)
                                                                                                                      MCR00730
                                                                                                                      MCR00740
                                                                                                                      MCR00750
                                                                                                                      MCR00760
                                                                                                                      MCR00770
                                                                                                                      MCR00780
     20
                       CONTINUE
            ENDIF
                                                                                                                       MCR00790
C --- OCC GROUP CLASSIFICATIONS

IF (TYPE.GE.1 .AND. TYPE.LE.5) THEN

IOCC=NOCGET (MOS,OCCTBL,NOCC)

IF (IOCC .GT. 0) THEN

DO 25 I=77,86

TOTOCC (TYPE, IOCC, I)=TOTOCC (TYPE, IOCC, I) + DATA(I)
                                                                                                                       MCR00800
                                                                                                                       MCR00810
                                                                                                                      MCR00820
MCR00830
                                                                                                                       MCR00840
                                                                                                                      MCR00850
                         CONTINUÈ
     25
                                                                                                                       MCR00860
                                                                                                                       MCRC0870
                       ENDIF
            EMDIF
                                                                                                                       MCR00880
            TOTAL STRENGTH FOR OCC GROUPS

IF(TYPE.EQ.0) THEN

IOCC=NOCGET(MOS,OCCTBL,NOCC)

IF(IOCC .GT. 0) THEN

DO 28 I=77,86

GTOCC(IOCC,I)=GTOCC(IOCC,I) + DATA(I)
            TOTAL
                                                                                                                       MCR00890
                                                                                                                      MCR00900
MCR00910
                                                                                                                       MCR00920
                                                                                                                      MCR00930
                                                                                                                      MCR00940
                                                                                                                      MCR00950
                         CONTINUE
ENDIF

C --- YCS GROUP CLASSIFICATIONS

IF(TYPE.GE.1 .AND. TYPE.LE.5 .AND. YCS.LE.NYCS) THEN

DO 32 I=77,86

TOTYCS(TYPE,YCS,I)=TOTYCS(TYPE,YCS,I) + DATA(I)
                                                                                                                       MCR00960
                                                                                                                       MCR00970
                                                                                                                      MCR00980
                                                                                                                      MCR00990
                                                                                                                      MCR01000
                                                                                                                      MCR01010
                                                                                                                      MCR01020
                                                                                                                      MCR01030
MCR01040
           TOTAL STRENGTH FOR YCS GROUPS
IF(TYPE.EQ.O .AND. YCS.LE.NYCS) THEN
DO 42 I=77,86
GTYCS(YCS,I)=GTYCS(YCS,I) + DATA(I)
                                                                                                                       MCR01050
                                                                                                                      MCR01060
                                                                                                                      MCR01070
                                                                                                                      MCR01080
                            CONTINUE
           ENDIF
                                                                                                                       MCR01090
     50 CONTINUE
                                                                                                                       MCR01100
                                                                                                                       MCR01110
C---
   999 CONTINUE
                                                                                                                       MCR01120
     -- MOS GROUP RATES WRITE(6,111)
                                                                                                                       MCR01130
                                                                                                                       MCR01140
          CALL RATES (TOT, GT, MGRP, 2, WTBL)
                                                                                                                       MCR01150
C ---
                                                                                                                       MCR01160
C --- OCC GROUP RATES
                                                                                                                       MCR01170
          WRITE(6,121)
CALL RATES(TOTOCC,GTOCC,NOCC,3,WTBL)
                                                                                                                       MCR01180
                                                                                                                      MCR01190
                                                                                                                       MCR01200
C ---
C --- YCS GROUP RATES
WRITE(6,122)
                                                                                                                       MCR01210
                                                                                                                       MCR01220
          CALL RATES (TOTYCS, GTYCS, NYCS, 4, WTBL)
                                                                                                                      MCR01230
                                                                                                                       MCR01240
         WRITE(6.*) '**** TOTAL RECORDS=', NREC
                                                                                                                       MCR01250
                                                                                                                       MCR01260
C---
```

```
MCR01270
                                                                                                               MCR01280
                                                                                                               MCR01290
                                                                                                                MCR01300
                                                                                                                MCR01310
                                                                                                                MCR01320
C ---
                                                                                                                MCR01330
         FUNCTION MOSGET (MOS, MOSTBL, NTBL, MGRP)
INTEGER MOSTBL(2, NTBL)
                                                                                                                MCR01340
                                                                                                                MCR01350
MCR01360
         DO 10 I=1.NTBL
           IF (MOS.EO.MOSTBL(1,1)) THEN
MOSGET=MOSTBL(2,1)
                                                                                                                MCR01370
                                                                                                                MCR01380
                   RETURN
                                                                                                                MCR01390
          ENDIF
                                                                                                                MCR01400
MCR01410
   10 CONTINUE
         MOSGET=MGRP
                                                                                                                MCR01420
         END
                                                                                                                MCR01430
C
         FUNCTION NOCGET(MOS,OCCTBL,NOCC)
INTEGER OCCTBL(3,NOCC)
DO 10 I=1,NOCC
IF(MOS.GE.OCCTBL(1,I) .AND. MOS.LE.OCCTBL(2,I)) THEN
NOCGET=OCCTBL(3,I)
                                                                                                                MCR01440
                                                                                                                MCR01450
                                                                                                                MCR01460
                                                                                                                MCR01470
                                                                                                                MCR01480
                                                                                                                MCR01490
                    RETURN
                                                                                                                MCR01500
          ENDIF
                                                                                                                MCRO1510
         CONTINUE
   10
                                                                                                                MCR01520
         NOCGET=0
                                                                                                                MCR01530
         END
                                                                                                                MCRO1540
C
         FUNCTION NYCGET(YCS, YCSTBL,NY)
INTEGER YCSTBL(3,NY), YCS
DO 10 I=1,NY
                                                                                                                MCR01550
                                                                                                                MCR01560
                                                                                                                MCR01570
           IF(YCS.GE.YCSTBL(1,I) .AND. YCS.LE.YCSTBL(2,I)) THEN NYCGET=YCSTBL(3,I)
                                                                                                                MCR01580
                                                                                                                MCR01590
MCR01600
                    RETURN
                                                                                                                MCR01610
MCR01620
         ENDIF
CONTINUE
NYCGET=0
   10
                                                                                                                MCR01630
                                                                                                                MCR01640
                                                                                                                MCR01650
        SUBROUTINE RATES(TOT,GT,M,IFILE,WTBL)

COMPUTE RATES
INTEGER TOT(5,M,77:86)
INTEGER GT(M,77:86)
REAL RATE(5,500,78:86), SUM(78:86)
REAL RATE(5,500)
REAL WRATES(5,500)
REAL WTBL(78:86)
IF=IFILE+10
DO 200 J=1,M
DO 210 I=1,5
WRITE(6,105) J,I,(TOT(I,J,K),K=77,86)
WRITE(6,105) J,I,(GT(J,K),K=77,86)
WNUM:=0
C
                                                                                                                MCR01660
                                                                                                                MCR01670
                                                                                                                MCR01680
                                                                                                                MCR01690
                                                                                                                MCR01700
                                                                                                                MCR01710
                                                                                                                MCRO1720
                                                                                                                MCR01730
                                                                                                                MCR01740
                                                                                                                MCR01750
                                                                                                                MCR01760
                                                                                                                MCROI770
                                                                                                                MCR01780
MCR01790
             WHUTH = 0
                                                                                                                 MCR01800
             WDNUM=0
             WDNUM=0
DO 220 K=78,86
SUM(K)=.125*(GT(J,K-1)+GT(J,K))
IF(SUM(K).NE.0) THEN
T=TOT(I,J,K)/SUM(K)
RATE(I,J,K)=AMIN1(1., T)
                                                                                                                 MCR01810
                                                                                                                MCR01820
                                                                                                                 MCR01830
                                                                                                                 MCR01840
                                                                                                                MCR01850
                                                                                                                 MCR01860
              ELSE
                                                                                                                 MCR01870
                            RATE(I.J.K)=0.
                                                                                                                 MCR01880
              ENDIF
                                                                                                                 MCR01890
              WNUM=WNUM+WTBL(K)*TOT(I,J,K)
WDNUM=WDNUM+WTBL(K)*SUM(K)
                                                                                                                 MCR01900
                                                                                                                 MCRO1910
             CONTINUE
   220
                                                                                                                 MCR01920
             5-YEAR RATE
                                                                                                                 MCR01930
             AMUM=0
                                                                                                                 MCR01940
             DNUM=0
                                                                                                                 MCR01950
             DO 222 K=82,86
                                                                                                                 MCR01960
              ANUM=ANUM+TOT(I,J,K)
```

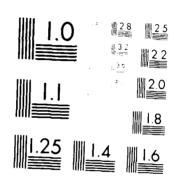
```
DNUM=DNUM+SUM(K)
                                                                                                                 MCR01970
          CONTINUE
                                                                                                                 MCR01980
 222
          IF(DNUM.NE.O) THEN
                                                                                                                 MCR01990
                                                                                                                 MCR02000
MCR02010
                             T=ANUM/DNUM
                             RATE5(I,J)=AMIN1(1., T)
                                                                                                                 MCR02020
          ELSE
                                                                                                                 MCR02030
                             RATE5(I,J)=0
                                                                                                                 MCR02040
          ENDIF
          IF(WDNUM.NE.O) THEN
                                                                                                                 MCR02050
                                                                                                                 MCR02060
MCR02070
                              T=WNUM/WDNUM
                             WRATE5(I,J)=AMIN1(1., T)
          ELSE
                                                                                                                 MCR02080
                                                                                                                 MCR02090
                             WRATE5(I,J)=0
                                                                                                                 MCR02100
          WRITE(6,106) J,I,(RATE(I,J,K),K=78,86), RATE5(I,J),WRATE5(I,J)
                                                                                                                 MCR02110
210 CONTINUE
                                                                                                                 MCR02120
        DNUM=.2*DNUM
WRITE(IF,115) J, (SUM(K), K=78,86), DNUM, WDNUM
                                                                                                                 MCR02130
                                                                                                                 MCR02140
                                                                                                                 MCR02150
200 CONTINUE
200 CONTINUE
--- WRITE DISK FILE WITH RATES ONE MATRIX FOR EACH YR
WRITE(IFILE,112) ((K,J,(RATE(I,J,K),I=1,5),J=1,M),K=78,86)
WRITE(IFILE,112) ((K,J,(RATE5(I,J),I=1,5),J=1,M),K=98,98)
WRITE(IFILE,112) ((K,J,(WRATE5(I,J),I=1,5),J=1,M),K=99,99)
105 FORMAT(215, 1016)
106 FORMAT(215, 10X, 11F6.3)
112 FORMAT(215, 5F7.3)
115 FORMAT(15, 11F8.0)
FND
                                                                                                                 MCR02160
                                                                                                                 MCR02170
MCR02180
                                                                                                                 MCR02190
                                                                                                                 MCR02200
                                                                                                                 MCR02210
MCR02220
                                                                                                                 MCR02230
       END
                                                                                                                 MCR02240
```

APPENDIX D EXAMPLE LOSS RATE MATRIX FILE

78
0.002

06529000080000000008584953758326020000000000000000017926298584200544400500000000000000000000000000	80 11 0.006 0.016 0.000 0.018 80 12 0.020 0.005 0.0668 0.02 80 13 0.019 0.002 0.099 0.00 80 15 0.040 0.000 0.0000 0.000 80 16 0.027 0.000 0.0000 0.000 80 17 0.020 0.000 0.000 0.000 80 19 0.048 0.008 0.000 0.000 80 21 0.210 0.010 0.000 0.00 80 22 0.132 0.000 0.000 0.00 80 24 0.138 0.000 0.000 0.00 80 25 0.123 0.000 0.000 0.00 81 1 0.000 0.005 0.001 0.00 81 2 0.001 0.053 0.001 0.00 81 4 0.003 0.144
	0800000000000000111332761002144800000000000000000000000000000000
08800000000000001113332761021144300000000000000000000000000000000	929904000300000066258978448810882300000000000000441140004000000000000000
0.000 0.019 0.022 0.019 0.022 0.000 0.00	03354353000064080011546560222222270330000709001032211000200202020303543530000064080011546560222222222222222222

AD-A189 063 2/2 END BATE 3 88



 $\frac{|V_{ij}(a_{ij})|}{|a_{ij}|} = \frac{1}{2} \frac{|v_{ij}(a_{ij})|}{|a_{ij}|} = \frac{1}{2} \frac{|a_{ij}(a_{ij})|}{|a_{ij}|} = \frac{1}{2} \frac{|a$

######################################
2345678901234567890123456123456789014234567890123456789 111111111122222222
11110010134403686207117364711100110031422051149913144050012312221173624893440000000000000000000000000000000000
132444432340020000000000003311331109011307774022004000000132457950627942022200127363103000000000000000000000000000000000
6124800132410002000500000010123350413552220000000000004455680534424000400000000000000000000000000000
6336299517779204204000000056585695314425224400000000008223283233117200000000000000000000000000000000
13313110000000000000000000014533540634040000000000000000000000000000

\$5555556666666666666666666666666666666
012345612345678901234567890123456789012345678901 111111111112222222
2840227011110141243872711236946079000111112121225726769898608111001111121225 210109200000000000000000000000000000000
7000000001238267537870205240300000007433970588864241323031100000632450399297000000000000000000000000000000000
000000000312446688212056800000000000000562344503023450901000000055533559323600000000000000000000000000000000000
0000000054345659346577755020005000009555594274865162311110100000014680087122 00000000000000000000000000000000000
40000000001113115N11V12V0XV00000000000000001113X033311311X001113115V11V1111V001113X0333311311X0000000000000

99999999999999999999999999999999999999	12345 1115 12222345 1222222222222222222222222222222222222	0.011 0.016 0.007 0.010 0.015 0.023 0.041 0.244 0.137 0.124 0.089 0.1027	0.005 0.003 0.001 0.002 0.003 0.000 0.000 0.000 0.000 0.000	0.078 0.014 0.000 0.001 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.018 0.013 0.009 0.003 0.003 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.002 0.001 0.002 0.001 0.000 0.001 0.000 0.000 0.002 0.002
99	26	0.247	0.000	0.000	0.000	0.001

APPENDIX E

METHOD TESTING

To determine the most useful clustering criterion for this project, a test was constructed to simulate loss rate data and compare the clustering solutions of two alternative methods. The clustering criterion considered were the average linkage between groups and the average linkage within groups.

Twelve sets of random numbers were generated to simulate officer attrition loss rates. The data are provided in Table E.1.

The 12 data sets were clustered according to the clustering criterion of each of the two candidate methods. The SPSSX CLUSTER procedure as offered by Norusis [Ref. 20:pp. 184-187] allows for both methods of clustering criterion to be specified by subcommand. The alternatives for each test were plotted and compared.

As anticipated, most of the tests (8 of 12) demonstrated little or no significant difference in the developed aggregation hierarchy. An example of such test similarity is provided in Figure E.1. Four test comparisons did, however, provide distinct, interesting, and consistent clustering trends. Examples of tests of interest are provided in Figures E.2 and E.3.

TABLE E.1

METHOD SIMULATION DATA SET

01	.07	.38	36	.19	.14	70	.42	.30
02	.23	.27	37	.46	.26	71	.48	.28
03	.11	.02	38	.23	.47	72	.07	.49
04	.34	.34	39	.03	.38	73	.20	.07
05	.47	.19	40	.39	.41	74	.28	.13
06	.26	.42	41	.06	.01	75	.24	.23
07	.02	.03	42	.34	.43	76	.48	.06
	• • -					77	.10	.16
08	.26	.34	43	.31	.37	78	.31	.06
09	.00	.19	44	.36	.50			
10	. 03	.21	45	. 44	.12	79	.33	.31
11	.34	.29	46	.15	.18	80	.40	.12
12	.47	.42	47	.26	.30	81	.24	.19
13	.26	.05	48	.42	.21	82	.10	.01
14	.33	.21	49	.42	.13	83	.45	.21
			50	.21	.27	84	.07	.47
15	.35	.46	51	.23	.14	85	.21	.07
16	.38	.13				86	. 44	.05
17	.02	.37	52	.09	.08	87	.08	.04
18	.16	.32	53	.29	.40			
19	.38	.50	54	.02	.27	88	.18	.13
20	.18	.12	55	.25	.48	89	.07	.39
21	.49	.36	56	.37	.28	90	.23	.17
			57	.45	.31	91	.23	.40
22	.38	.33	58	.42	.08	92	.47	.33
23	.04	.32	59	.11	.36	93	.11	.34
24	.44	.14	60	.07	.05	94	.45	.13
25	.22	.38				95	.43	.24
26	.24	.12	61	.14	.00	96	.25	.30
27	.14	.18	62	.21	.01			
28	.08	.24	63	.35	.47			
			64	.12	.09			
29	.45	.45	65	.16	.44			
30	.03	.45	66	.33	.08			
31	.25	.26	67	.34	.19			
32	.16	.49	68	.19	.25			
33	.25	.13	69	.07	.29			
34	.05	.47						
35	.04	.25						

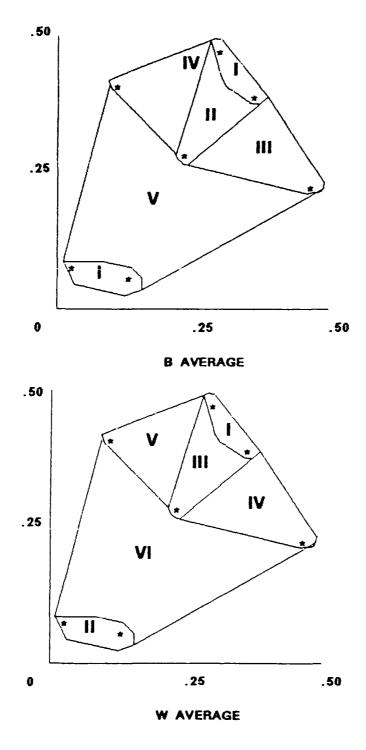


Figure E.1 Test Similarity--Example Data Set 1

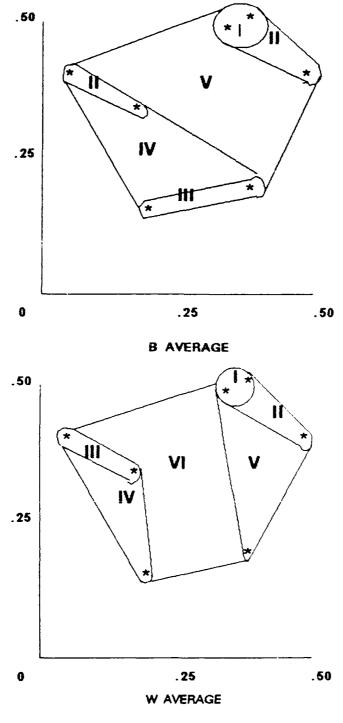


Figure E.2 Test Dissimilarity--Example Data Set 3

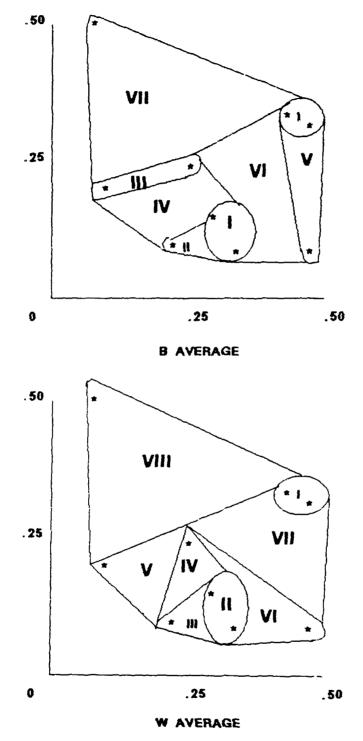


Figure E.3 Test Dissimilarity--Example Data Set 10

The Roman numerals identify the sequence of clustering.

Often the clustering of cases occur at the same level

(distance) as illustrated in Figure E.2, B AVERAGE, where

two clusters are sequenced II.

In the tests which demonstrated interestingly different clustering results, the average linkage within groups method tended to cluster one or two distinct sets initially and expand the clusters quickly into higher levels of aggregation. The average linkage between groups method, however, created more clusters initially and pooled clusters into higher degrees of aggregation later in the sequence.

More clusters at the lowest level of agglomerative hierarchy provide greater insight into data set relationships characterized by inherently small ratio differences. The tendency to create more clusters from data initially is agreeable with the needs of this project. The average linkage between groups method was therefore selected as the preferred clustering criterion.

APPENDIX F CLUSTER STRENGTH TABLE PROGRAM

```
MCDEN:PROC OPTIONS(MAIN);
DCL LINE CHAR(133) VARYING,
1 STREC, /* STRENGTH RECORD */
2 MOS BIN FIXED(15),
2 INV(11) BIN FIXED(31),
                                                                                                                                                                                      MCD00010
                                                                                                                                                                                      MCD00020
                                                                                                                                                                                      MCD00030
                                                                                                                                                                                      MCD00040
                                                                                                                                                                                      MCD00050
                                                                                                                                                                                      MCD00060
             ST FILE INPUT STREAM ENV(F(115)),
CL FILE INPUT STREAM,
FON BIT(1),
XMOS BIN FIXED(15),
TEMP CHAR(100) VARYING
VMOS(200) BIN FIXED(15),
                                                                                                                                                                                      MCD00070
                                                                                                                                                                                      MCD00080
                                                                                                                                                                                      MCD00090
                                                                                                                                                                                      MCD00100
                                                                                                                                                                                      MCD00110
              VNOS(200) BIN FIXED(15),
VSTRN(200) BIN FIXED(15),
(IVPTR,ILINE,IP,IH,IL,NMOS) BIN FIXED(15),
IM BIN FIXED(31),
CLUSTER(23,23) BIN FIXED(31);
                                                                                                                                                                                      MCD00130
                                                                                                                                                                                      MCD00140
                                                                                                                                                                                      MCD00150
                                                                                                                                                                                     MCD00160
MCD00170
MCD00180
MCD00190
   ON EMDFILE(ST) FON='0'B;
ON EMDFILE(CL) FON='0'B;
OPEN FILE(CL) TITLE('CL');
                                                                                                                                                                                     MCD00200
MCD00210
                                                                                                                                                                                     MCD00210

MCD00220

MCD00230

MCD00250

MCD00260

MCD00280

MCD00280

MCD00310

MCD00310

MCD003300

MCD003300

MCD003350

MCD003350

MCD003500

MCD003500

MCD003500

MCD003500

MCD003500
  NMOS=0;
FON='1'B;
CALL GETYR; /* GET YR POINTER */
GET FILE(ST) EDIT(STREC) (F(5),11 F(8));
DO WHILE(FON);
NMOS=UMOS+1;
VMOS(NMOS'=MOS+
VSIRM(NMOS)=INV(IVPTR);
GET FILE(ST) SKIP EDIT(STREC) (F(5),11 F(8));
END;
  GB: FILL ();
END;

FON='1 B;
DC WHILE(FON);
CALL GETSYN: /* GET 1ST LINE OF CLUSTER MEMBERSHIP */ MCD00350
DO WHILE(FON & ILINE<=44 & SUBSTR(LINE, 40, 20) =' ' & MCD00380

INDEX(LINE, 'CLUSTER')=0); MCD00380

/* ACCUMULATE CLUSTER INFO */ MCD00400
MCD00410
MCD00420
                                                                                                                                                                                               MCD00370
                                                                                                                                                                                     MCD00420
MCD00430
MCD00440
MCD00450
   PUT PAGE EDIT( (I DO I=IH TO IL BY -1) ) (X(5),22 F(5));
PUT SKIP(1):
DO I=1 TO IH:
                                                                                                                                                                                     MCD00460
MCD00470
     PuT skip Edit(I,(Cluster(I,J) do J=IH TO MAK(I,IL) BY -1))(23 F(5)); MCD00480
MCD00490
                                                                                                                                                                                     MCD00500
MCD00510
MCD00520
GETYR:PROC; /* GET YR SELECTED */
LINE='';
DO WHILE(FON & INDEX(LINE, 'SELECT IF (YR EQ')=0);
GET FILE(CL) EDIT(LINE) (A(133));
                                                                                                                                                                                     MCD00530
                                                                                                                                                                                     MCD00540
   END;
                                                                                                                                                                                     MCD00550
   I=INDEX(LINE,'YR EO');
I=SUBSTR(LINE,1+6,2);
                                                                                                                                                                                    MCD00560
MCD00570
```

1

```
MCD00580
  IF I=98 THEN IVPTR=10;
ELSE IF I=99 THEN IVPTR=11;
ELSE IVPTR=I-77;
                                                                                                                  MCD00590
                                                                                                                  MCD00600
                                                                                                                  MCD00610
                                                                                                                  MCD00620
  PUT SKIP LIST('**YEAR SELECTED=',I,IVPTR);
IF IVPTR<1 | IVPTR>11 THEN
DO; PUT SKIP LIST('***ERROR: SELECT YR RECORD NOT FOUND');
                                                                                                                  MCD00630
                                                                                                                  MCD00640
                                                                                                                  MCD00650
                 STOP;
                                                                                                                  MCD00660
            END;
                                                                                                                  MCD00670
END GETYR:
                                                                                                                  MCD00680
                                                                                                                  MCD00690
GETSYN: PROC:
                                                                                                                  MCD00700
  DO WHILE (FON & INDEX (LINE, 'CLUSTER MEMBERSHIP')=0);
                                                                                                                  MCD00710
   GET FILE(CL) EDIT(LINE) (A(133));
                                                                                                                  MCD00720
  END;
IF FON THEN RETURN;
                                                                                                                  MCD00730
                                                                                                                  MCDOC740
                                                                                                                  MCD00750
  GET FILE(CL) EDIT(LINE) (SKIP(4),A(133));
IH=SUBSTR(LINE,17,5);
IL=IH;
                                                                                                                  MCD00760
                                                                                                                  MCD00770
                                                                                                                  MCD00780
  IP=I7
                                                                                                                  MCD00790
  DO I=IH-1 TO 2 BY -1;

IP=IP+5;

TEMP=SUBSTR(LINE.IP,5);

IF TEMF = ' THEN IL=TEMP;
                                                                                                                  MCD00800
                                                                                                                  MCD00820
                                                                                                                    MCDODESO
 END;

GET FILE(CL) EDIT(LINE) (SKIP(2),A(133));

ILINE=1;

DUT SKIP LIST('=== IH,IL=',IH,IL);
                                                                                                                 PUT SKIP LIST('=== IH, IL=', IH, IL);
END GETSYN;
GETCL:PROC: /* ACCUMULATE CLUSTER INFO */
XMOS=SUBSIR(LINE,6,3);
IM=GETMOS(XMOS); /* GET INVENTORY STRENGTH FOR MOS */
  DO I=IH TO IL BY -1;
IP=IP+5;
 IV-1Y+5:
IV=SUBSTR(LIME, IP, 5); /* CLUSTER NO. WHERE MGS BELONGS */
IF IV>0 THEN CLUSTER(IV, I)=CLUSTER(IV, I) + IM;
END;
END GETCL:
GETMOS:PROC(XMOS) RETURNS(BIN FIXED(31)); /* GET INVENTORY */
DCL WHOS BIN FIXED(15);
I BIN FIXED(15);
DO I=1 TO MMOS;
IF KHOS=VMOS(1) THEN RETURN(VSTRN(I));
 IF KIUS=VMOS(1) THEN RETURN(VSTRN(1));

END;

FUT SKIP LIST('*** ERROR. MOS NOT FOUND IN VMOS ', KMOS);

STOP;

STOP;
END GÉTMOS;
END MCDEM;
```

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